



First Horizon National Corporation

3Q19 Analyst Packet

August 12, 2019

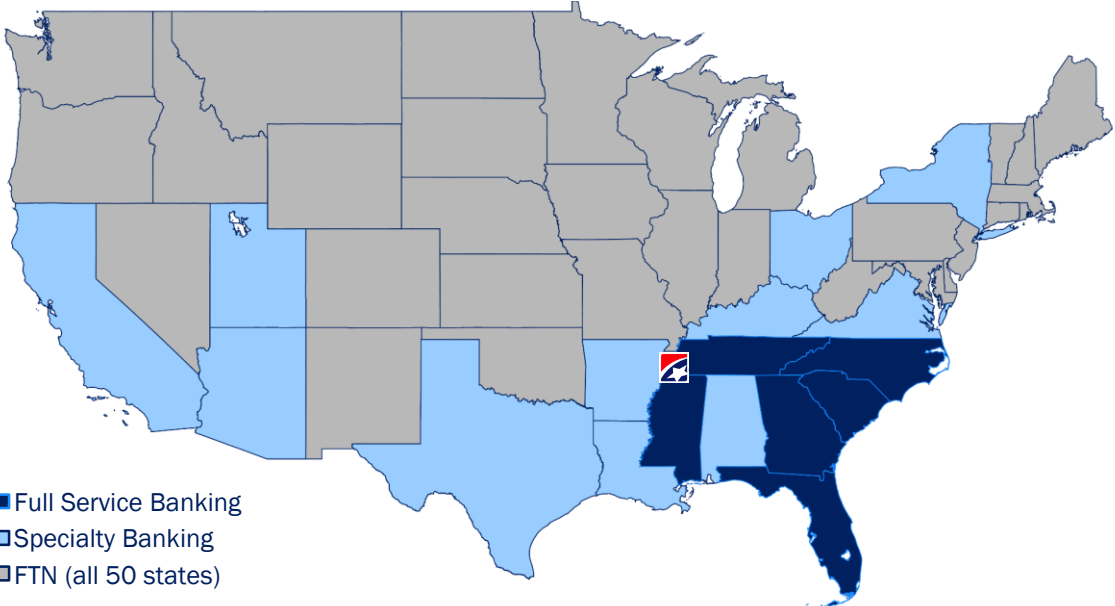
Portions of this presentation use non-GAAP financial information. Each of those portions is so noted, and a reconciliation of that non-GAAP information to comparable GAAP information is provided in a footnote or in the appendix at the end of this presentation. Annualized, pro forma, projected and estimated numbers are used for illustrative purpose only, are not forecasts and may not reflect actual results. This presentation also includes certain non-GAAP financial measures related to “tangible common equity” and certain financial measures excluding notable items, including merger-related charges. Notable items include certain revenue or expense items that may occur in a reporting period which management does not consider indicative of ongoing financial performance. Management believes it is useful for the investment community to consider financial metrics with and without notable items in order to enable a better understanding of company results, facilitate comparability of period-to-period financial results, and to evaluate and forecast those results. Although FHN has procedures in place to ensure that these measures are calculated using the appropriate GAAP or regulatory components, they have limitations as analytical tools and should not be considered in isolation, or as a substitute for analysis of results under GAAP. For more information on these calculations and to view the reconciliations to the most comparable GAAP measures, please refer to the appendix of this presentation.

This presentation contains forward-looking statements, which may include guidance, involving significant risks and uncertainties which will be identified by words such as “believe”, “expect”, “anticipate”, “intend”, “estimate”, “should”, “is likely”, “will”, “going forward” and other expressions that indicate future events and trends and may be followed by or reference cautionary statements. A number of factors could cause actual results to differ materially from those in the forward-looking statements. These factors are outlined in our recent earnings and other press releases and in more detail in the most current 10-Q and 10-K. FHN disclaims any obligation to update any such forward-looking statements or to publicly announce the result of any revisions to any of the forward-looking statements to reflect future events or developments.



FHN: Strong, Diversified, and Differentiated

Regional and National Footprint



- Full Service Banking
- Specialty Banking
- FTN (all 50 states)

Key Highlights

Market Cap	\$4.7B
Assets	\$42B
Deposits	\$32B
Financial Centers	292
Employees	5,287

Full Service Banking

- Retail Banking
- Private Client-Wealth Advisory
- Commercial Banking
- Treasury Services

Specialty Businesses

- 8 Commercially oriented businesses with deep specialty expertise
- Fixed Income Sales and Trading



Key Highlight figures are reported figures as of 6.30.19.

Delivering on Key Strategic Priorities

Dominate Tennessee

- TN average loan and deposit growth of 1% LQ
- Middle TN produced 2% average growth in loans and deposits LQ

Profitably Grow Key Markets & Specialty Areas

- Specialty average loan growth of 14% LQ
- Average deposits grew 2% LQ in key markets and 3% in specialty areas

Optimize The Expense Base

- Targeting \$50mm+ in cost saves for full year 2019 with ~\$20mm of total reinvestment
- Actions taken in 1H19 to achieve \$36mm of efficiencies with \$6mm of reinvestment

Deploy Capital Effectively

- Tangible book value growth of 4% LQ
- Total payout ratio at 86%
 - Share buybacks of \$50mm at average price of \$14.30 in 2Q19
 - Quarterly dividend declared of \$0.14 per common share; 41% dividend payout



2Q19 Highlights

Delivering Significant Earnings and Balance Sheet Growth Momentum

Earnings Growth Reported/Adjusted¹ EPS up 13% & 20% LQ, respectively

Strong Returns Reported ROTCE¹/ROA at 15.1% and 1.11%
Adjusted¹ ROTCE¹/ROA at 18.2% and 1.32%

Significant Operating Leverage Revenue growth of 6% on expense growth of 1% LQ; adjusted expenses¹ down 2% LQ

Balance Sheet Growth Loans up 5% LQ
Regional bank deposits up 1% LQ

	2Q19	
<i>(All comparisons are 2Q19 vs 1Q19)</i>		
EPS	\$0.35	+13%
Adjusted EPS ¹	\$0.42	+20%
Revenue	\$462mm	+6%
ROTCE ¹	15.1%	+95bps
Adjusted ROTCE ¹	18.2%	+206bps
Efficiency Ratio	65.1%	-290bps
Adj. Efficiency Ratio ¹	59.0%	-489bps
Avg. Total Loans	\$28.7B	+5%
Avg. Total Deposits	\$32.0B	-2%

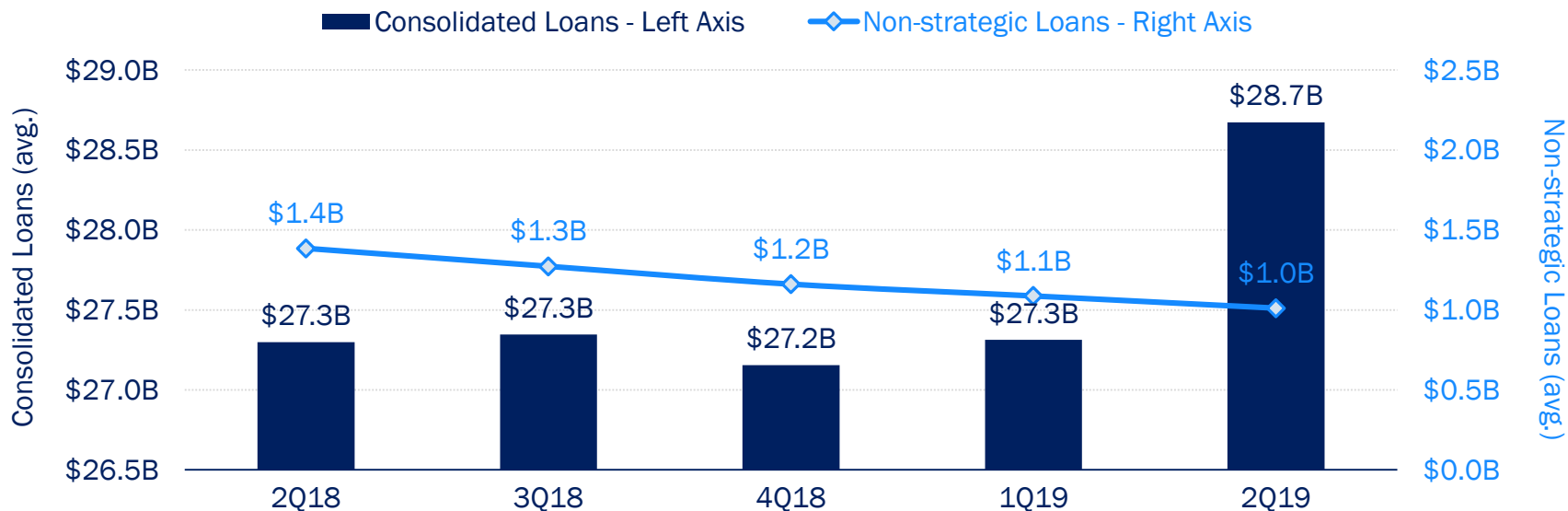


Total Loan Growth Accelerated in 2Q19

Specialty Areas and Key Markets Drive Growth

- Momentum driven by capturing growth opportunities in key markets after Capital Bank conversion
- Total average loan growth of 5% from 2Q18 to 2Q19
 - Specialty areas loan growth of 13% YOY
 - Key markets loan growth of 5% YOY
 - Includes ~\$400mm decrease in non-strategic portfolio

Total Average Loans



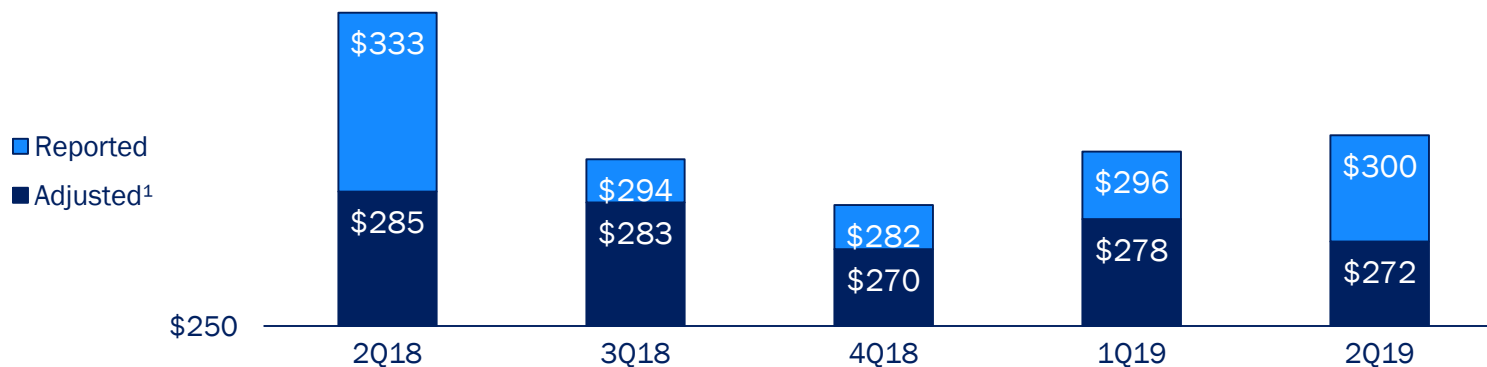
Improving Efficiency While Investing for Growth

Efficiency Actions Support Investment and Customer Experience Transformation

- Efficiency actions to position us for challenging rate environment, and provide capacity to reinvest savings strategically
 - Announced 22 branch closures, improved processes, and streamlined operations
 - Sustainable structural cost savings in 1H19 provide ongoing expense benefit
 - Reduced discretionary spending and opportunistic savings added to YTD cost saves
 - Continued investments in strategic hires in key markets and customer-facing technology
- Targeting \$50mm+ in cost saves for full year 2019 with ~\$20mm of total reinvestment
- Actions taken in 1H19 to achieve \$36mm of efficiencies with \$6mm of reinvestment

Continued Decline in Non-Interest Expense

(\$ in millions)



Numbers may not add to total due to rounding.

¹Adjusted Expense are Non-GAAP numbers and are reconciled in the appendix. Adjusted numbers exclude notable items as outlined in the appendix.



Capital Deployment

	Invest Internally	Repatriate to Shareholders	Invest Externally
Capital Deployment Alternatives	<p>Strong organic loan growth since 2012</p> <p>Established new specialty LOBs</p> <ul style="list-style-type: none"> Energy – 2014 Franchise Finance – 2016 Specialty Healthcare – 2016 Music – 2016 <p>Technology infrastructure</p> <ul style="list-style-type: none"> Platform built for 2x scale 	<p>Cash dividends</p> <p>Increased 5 times since 2013¹</p> <p>Share buybacks</p> <p>34mm shares since the beginning of 2013 at weighted average price of \$13.26²</p>	<p>Bank M&A</p> <ul style="list-style-type: none"> Mountain National Bank – 2013 Branch Acquisitions – 2014 TrustAtlantic Financial – 2015 Capital Bank Financial – 2017 <p>Product/business enhancements</p> <ul style="list-style-type: none"> Franchise Finance loan portfolio – 2016 Coastal Securities – 2017 PMC Inc – 2017
Criteria	<p>Risk adjusted return on capital (RAROC)</p> <p>Economic profit opportunity</p> <p>Prioritization based on need to support core businesses</p>	<p>Return capital to shareholders while maintaining an adequate capital buffer in stress scenarios</p> <p>IRR analysis, taking into account factors such as cost of capital, intrinsic value, P/TBV, and other deployment alternatives</p>	<p>Strategic fit</p> <p>Financially attractive</p> <p>Culturally aligned</p>

Disciplined capital planning process will remain dynamic and take into account both macroeconomic environment and capital deployment opportunities



¹Quarterly common dividend of \$0.05 per share in 1Q13. Quarterly common dividend of \$0.14 per share in 2Q19.
²Share repurchases through 6.30.2019.

Key Takeaways

Delivering on Key Strategic Priorities & Controlling What We Can Control

Controlling What We Can Control

- Strong loan growth across markets and specialty areas
- Solid core customer deposit growth with momentum in key markets
- Good expense discipline and taking additional efficiency actions to reinvest in the company
- Continued sustainable underwriting discipline and ongoing portfolio management
- Effective capital deployment with share buybacks and dividend

Uncontrollable Market Factors

- Interest Rate Environment - Negative shift in Fed Funds, 1M LIBOR, UST Curves



2019 Outlook: Delivering on Strategic Priorities

	2019		Full Year 2019 Outlook	Commentary
	Reported	Adjusted		
ROTCE¹	15.1%	18.2% ¹	17% +/-	Outlook improved due to stronger performance across franchise
ROA	1.11%	1.32% ¹	1.20% +/-	Increased fee income and cost reductions driving improved profitability
NIM	3.34%	3.34%	3.30% +/-	Loan & Deposit Growth at 3-6% Assumes two FF rate decreases in 2019, 1M LIBOR declines from current levels, and gradual decreases in loan accretion
Efficiency Ratio	65%	59% ¹	61% +/-	Efficiency Ratio expected to benefit from restructuring actions and ongoing expense discipline partially offset by reinvestment
NCOs	7bps	7bps	10bps +/-	Credit outlook stable
CET1	9.3%	9.3%	9.5 - 10%	Deploying capital to support loan growth Capital levels expected to remain stable with payout ratio within 35-70% range

¹ROTCE, Adjusted ROTCE, Adjusted ROA, and Adjusted Efficiency Ratio are Non-GAAP numbers, which are reconciled in the Appendix.



Delivering on Strategic Priorities

Dominate Tennessee

Profitably Grow Key Markets
& Specialty Areas

Optimize The Expense Base

Transform the Customer
Experience

Strong Risk Profile & Effective
Capital Deployment

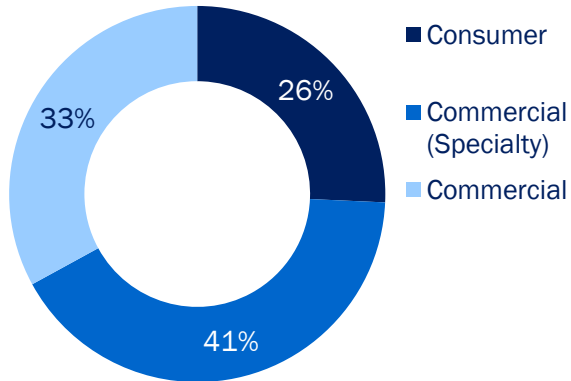


REGIONAL BANKING & FIXED INCOME

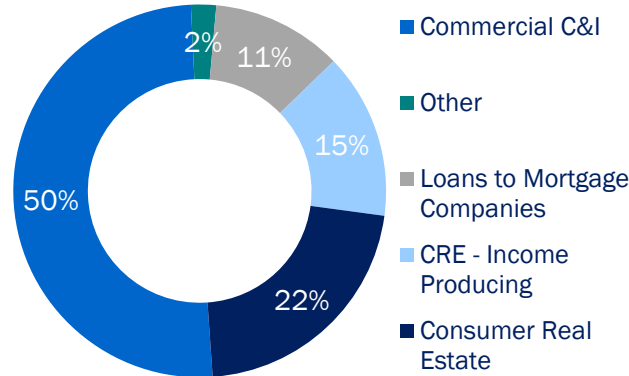


Regional Banking

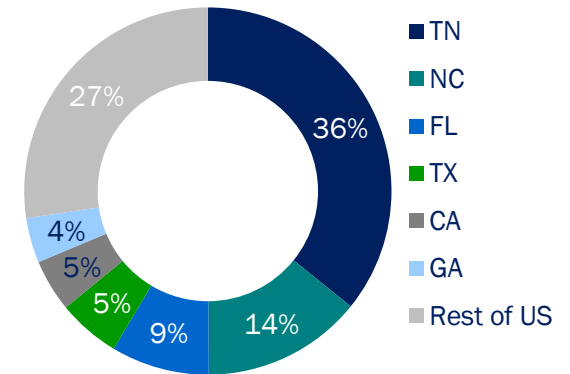
Loans by LOB



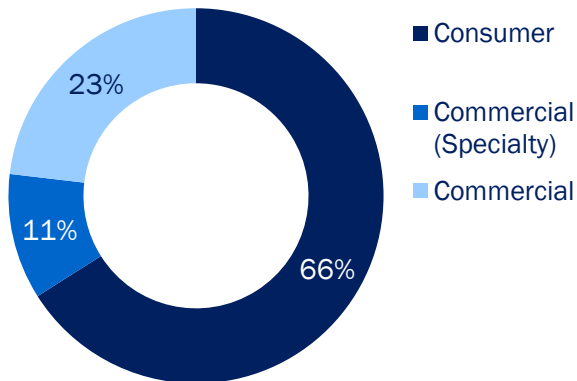
Loans by Type



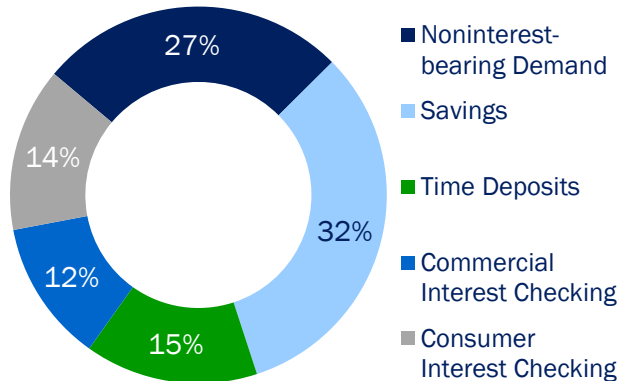
Loans by Geography



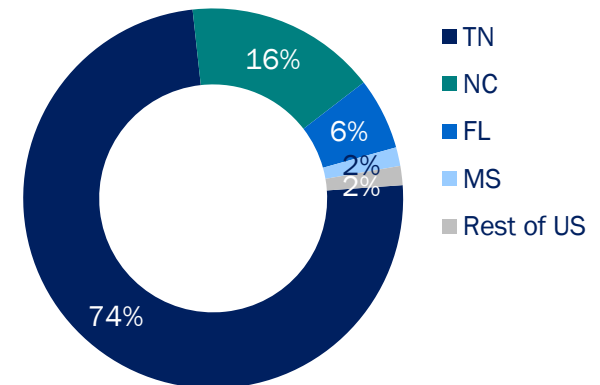
Deposits by LOB



Deposits by Type



Deposits by Geography¹



Loan Growth Reflects Strategic Focus

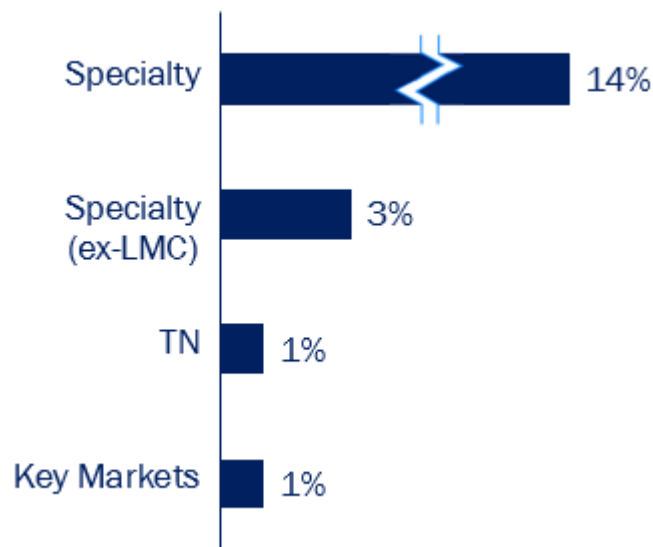
Broad-Based Loan & Deposit Growth with Strength in Specialty Areas

- Strategic priority on enhancing full banking relationships with specialty customers
- Specialty businesses delivered 14% average loan growth with all areas up LQ
 - Loans to mortgage companies grew 69% LQ
 - Specialty areas excluding loans to mortgage companies (LMC) up 3% LQ
- Key markets growth from Middle TN and Texas

Diversified Specialty Loan Portfolio

	2Q19 Avg. Bal.	LQ Growth %
Commercial Real Estate	\$3.0B	1%
Loans to Mortgage Companies	\$3.0B	69%
Asset-based Lending	\$2.1B	1%
Corporate	\$1.0B	0%
Healthcare	\$0.9B	4%
Franchise Finance	\$0.8B	6%
Energy	\$0.4B	27%
Correspondent	\$0.4B	12%
Total Specialty	\$11.4B	14%

Focus On Strategic Priorities Leads to LQ Loan Growth



FTN Financial: Clear and Consistent for 90+ Years

FTN Financial Value Proposition

We cultivate enduring relationships with our customers by providing a compelling combination of fixed income products and services to support their investment needs and overall balance sheet management activities.

Extensive Distribution Platform

Allows FTN to provide issuers and investors liquidity and on market execution

~200 Sales Reps and 50 Traders

~4,500 Customers in 42 Countries

Deep penetration of depository sector, built over decades

Difficult to replicate organically

Largely unrivaled

Services & Support

Provides customers with valuable tools, information & analysis

Interest Rate Commentary & Analysis

Economic Commentary & Analysis

Product Strategies & Analysis

Investment Portfolio Strategies

Portfolio Performance Analysis

Credit Strategy, Analysis & Support

Complementary Other Products

Suite of services to assist with our customers' balance sheet management activities

Asset/Liability Management Services

Loan Portfolio Consulting, Analysis & Trading

Investment Advisory Services

Investment Portfolio Accounting & Reporting

Derivative Products



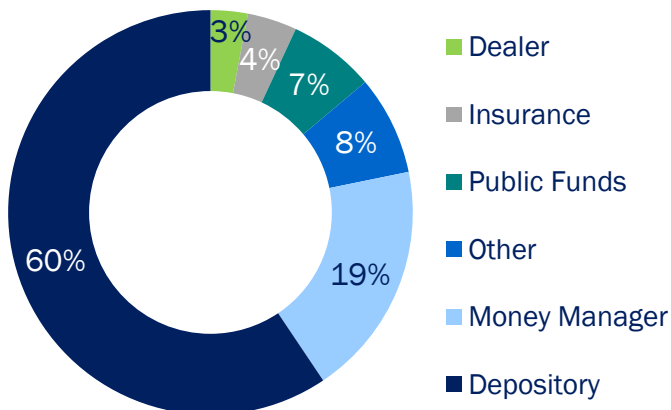
FTN Financial: Diversified Fixed Income Platform

- Unique, low-risk fixed income business model focused on sales and distribution
- Delivers strong risk-adjusted returns through the cycle and provides counter-cyclicality to Regional Banking segment
- Ancillary businesses provide additional sources of revenues and complement fixed income business
- Business model adaptable to shifting market conditions due to highly variable expense structure

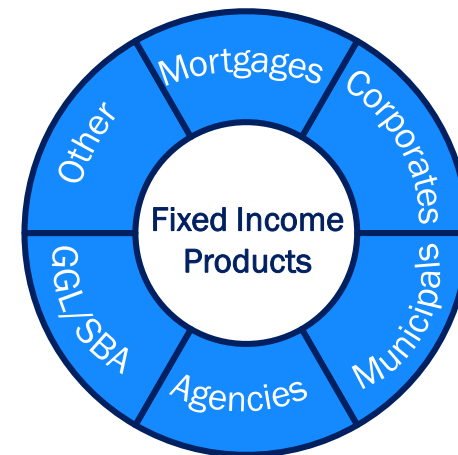
Industry Leader¹

- #2 issuer of SBA 7(a) Pools
- Top 10 underwriter of Agency Securities
- Top 10 underwriter of Callable Agencies
- Top 10 underwriter of Competitive Bank Qualified Municipals
- Top 20 underwriter of Competitive Municipals

Diversified Revenue Sources²



Diversified Product Mix



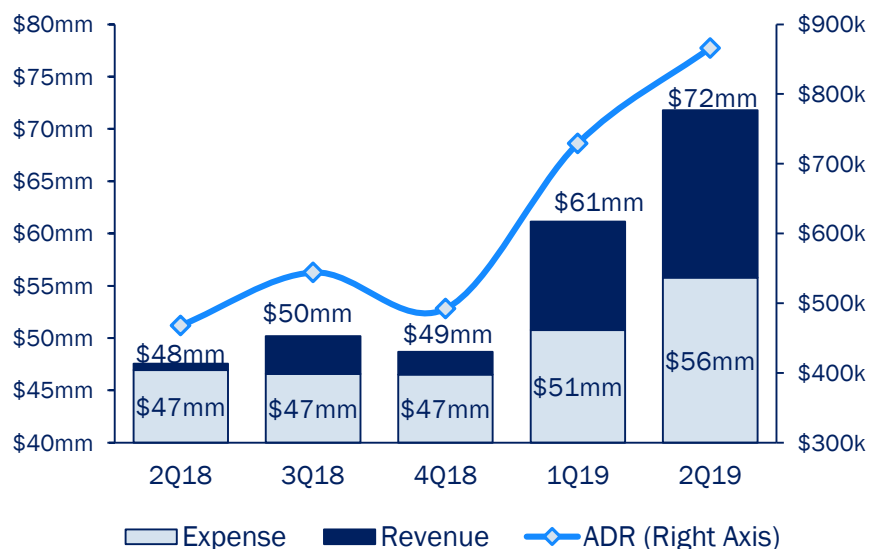
¹As of 6.30.19 for Agency and Municipal rankings. Source: Bloomberg. Year to date as of 6.30.19 for SBA Pool rankings. Source: Colson Services Corp. ²YTD as of 6.30.19. Numbers may not add to total due to rounding.

Strong Quarter for Fixed Income

Complementary and Countercyclical Business Demonstrated in 2Q19

- Decline in interest rates and rate outlook favorably impacted 2Q19 activity
- Fixed income product ADR of \$866k up 19% LQ, 85% YOY with growth across multiple trading desks
- Other product revenue in Fixed Income up 19% LQ and 32% YOY
- EPS contribution¹ of \$0.06 YTD and \$0.04 in 2Q19
- Pre-tax income increased from higher revenues in addition to the benefit of lower fixed expenses

Fixed Income Revenue and Expense Trends



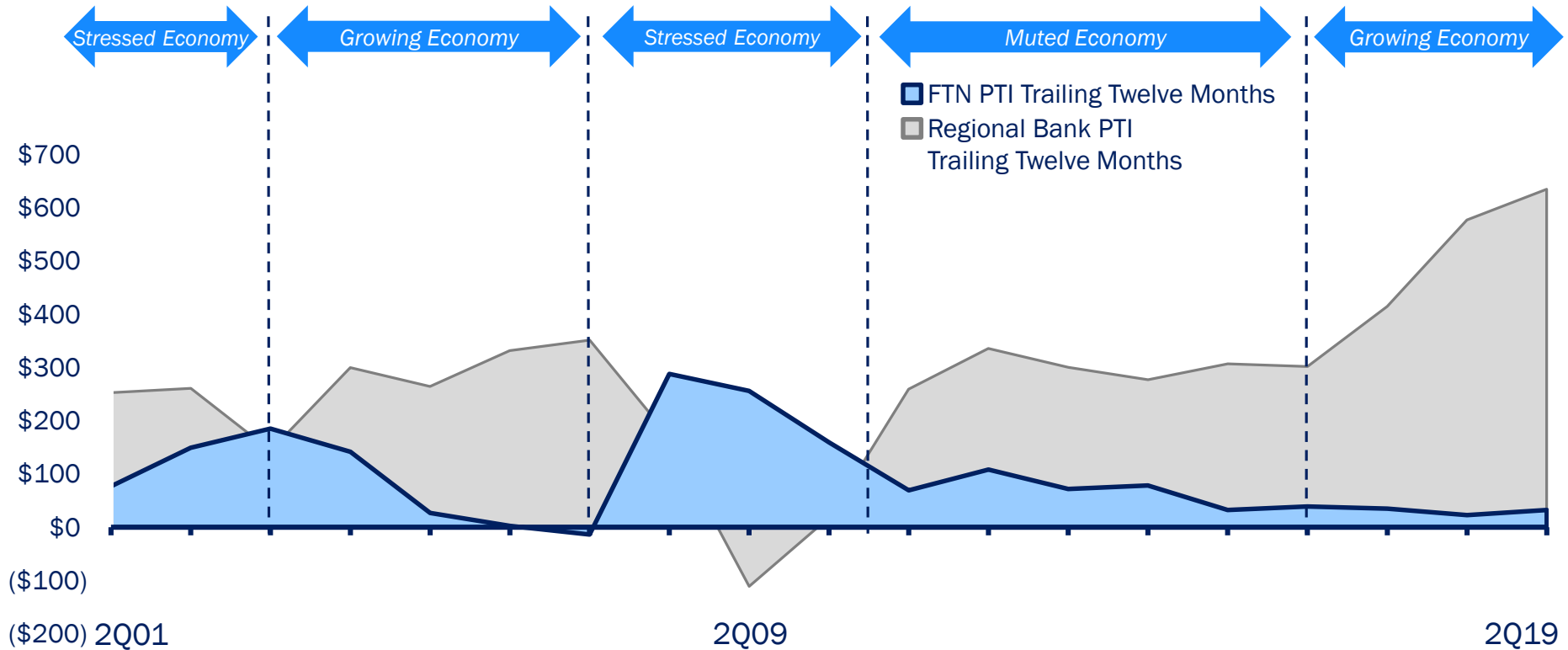
Key Drivers of Average Daily Revenue

Lower Revenue	Key Driver	Higher Revenue
Up	Direction of rates	Down
Low	Market Volatility	Moderate
Flatter	Shape of Yield Curve	Steeper
Positive	State of Economy & Outlook	Negative



¹EPS contribution was calculated using the Fixed Income Segment's net income divided by diluted weighted avg. shares for the respective periods. Diluted weighted avg. shares were 317.7mm YTD and 315.8mm QTD for 2Q19.

Our Complementary Business Model Works in Various Economic Environments



Why is FTN Counter-Cyclical in a Stressed Economy?

Declining rates & steeper yield curve drive **increased investment portfolio activity**

Increased market volatility creates **incentive to trade**

Lower loan volumes lead to **growth in investment securities portfolios**



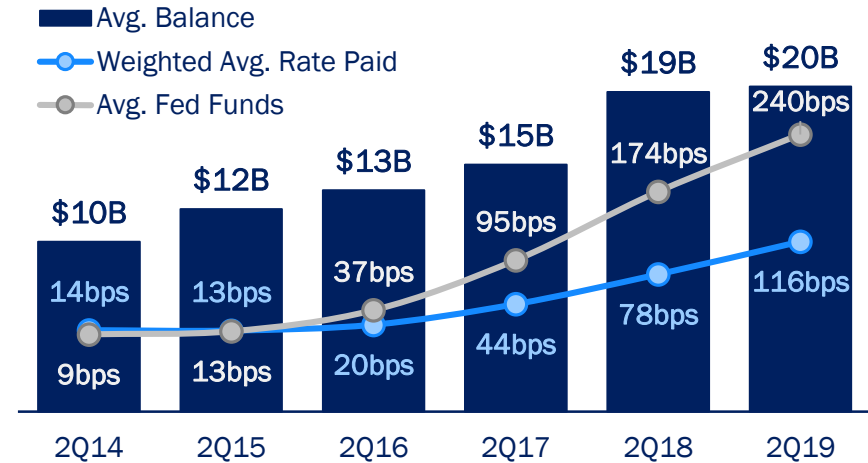
FUNDING & CAPITAL



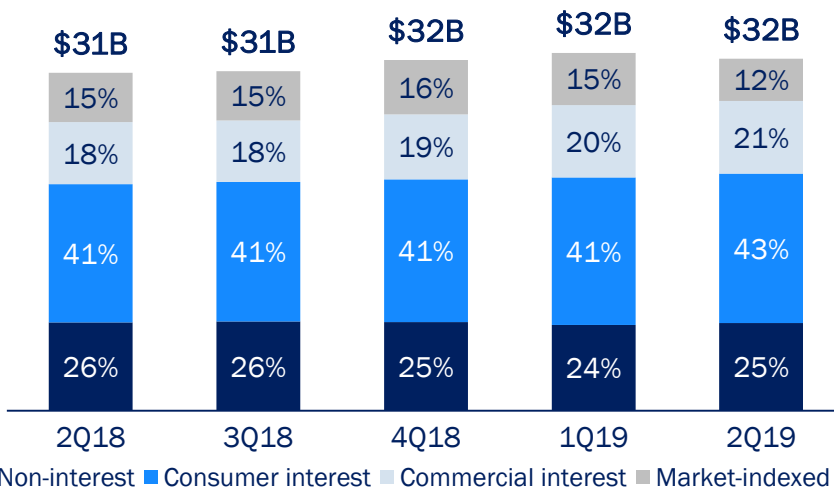
Deposit Composition Reflects Stable Funding Mix

- Total avg. deposits represent 88% of total funding
- Stable and cost effective funding mix in Regional Banking with 53% DDA and interest checking deposits
- Other wholesale funding sources support asset-oriented businesses such as specialty lending areas, FTN inventory and Non-Strategic loans
- FHN maintains a contingency funding plan that may be executed should unexpected difficulties arise

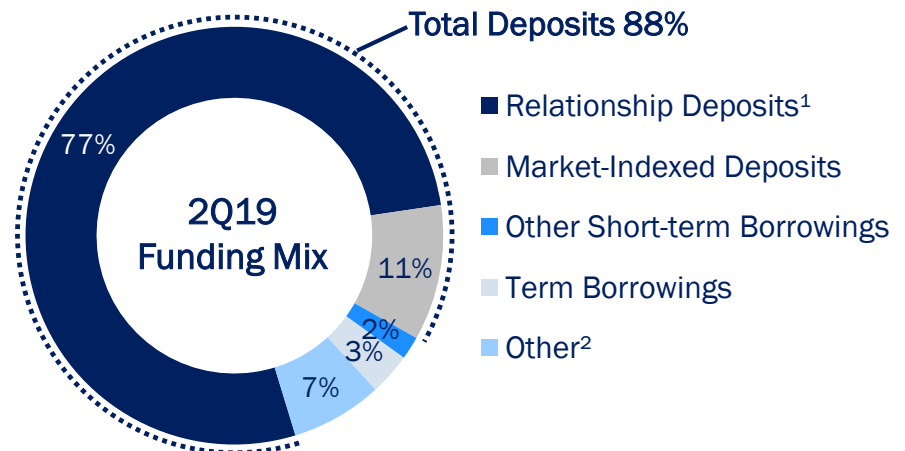
Non-Maturity Interest-Bearing Deposits



Average Deposits by Product



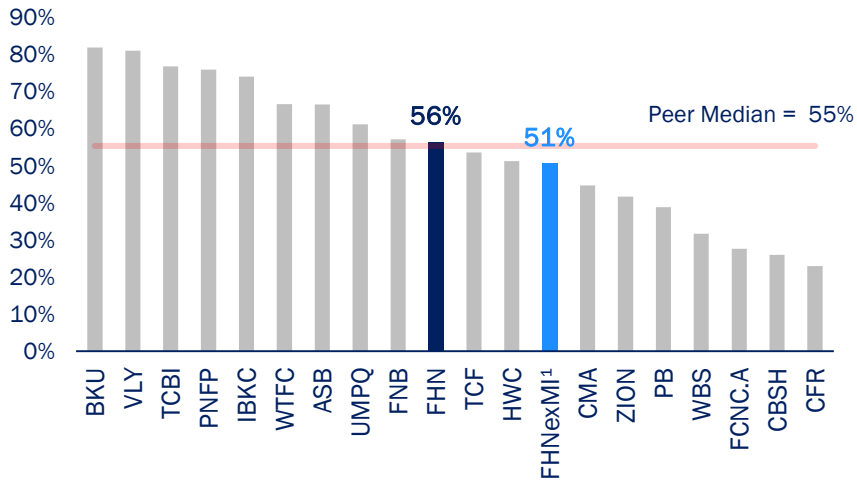
Core Funded with Relationship Deposits



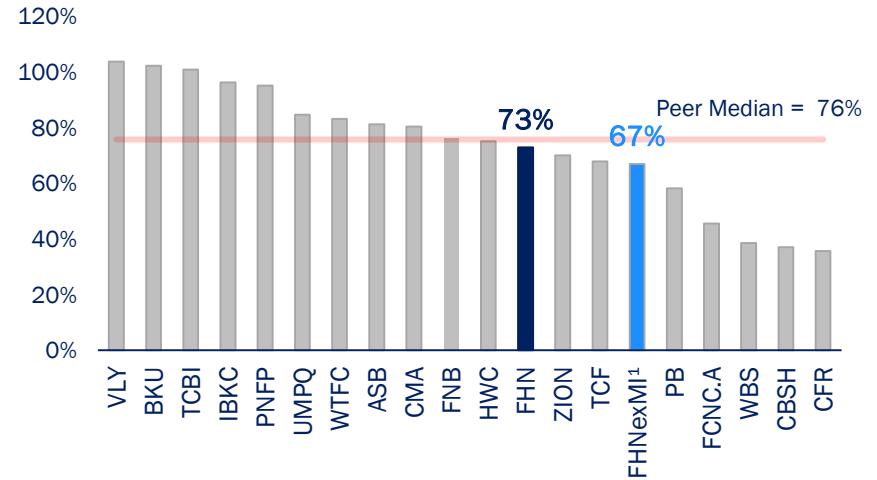
¹Includes all deposits except Market Indexed.
²Primarily composed of trading liabilities and short-term borrowings related to the Fixed Income segment.

Stability in Deposit Mix Trends

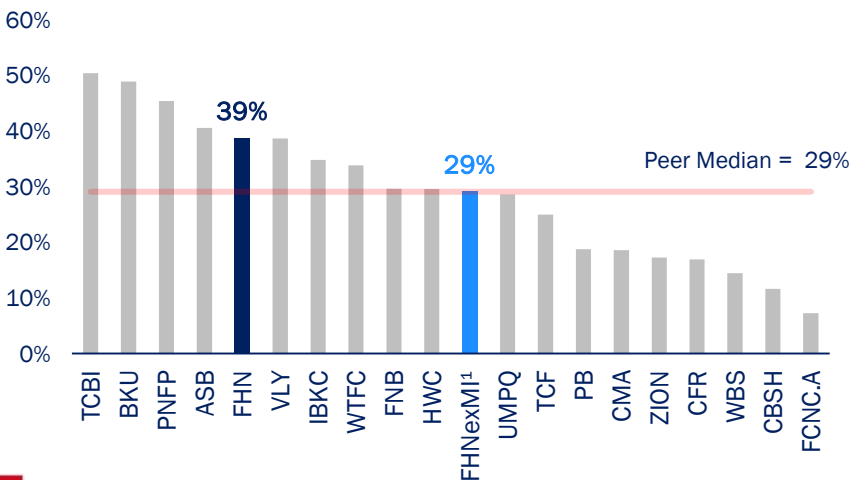
2Q19 Total Deposit Beta (YOY)



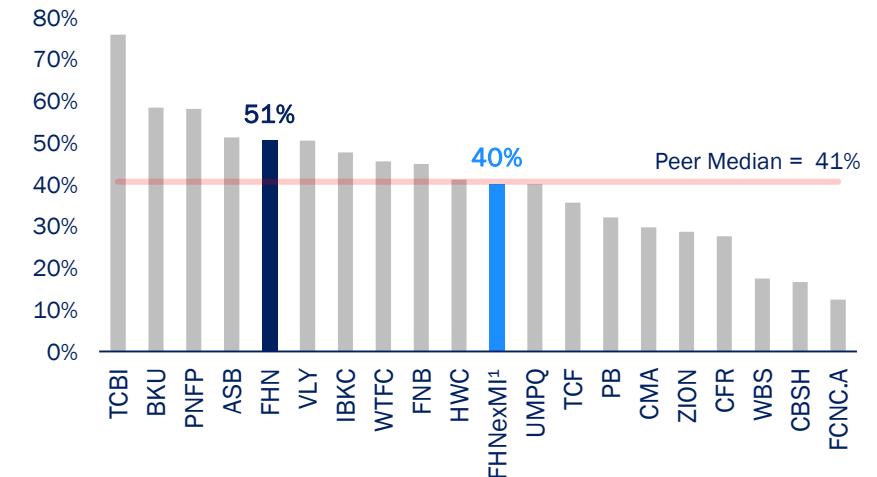
2Q19 Interest Bearing Deposit Beta (YOY)



Cumulative Total Deposit Beta



Cumulative Interest Bearing Deposit Beta



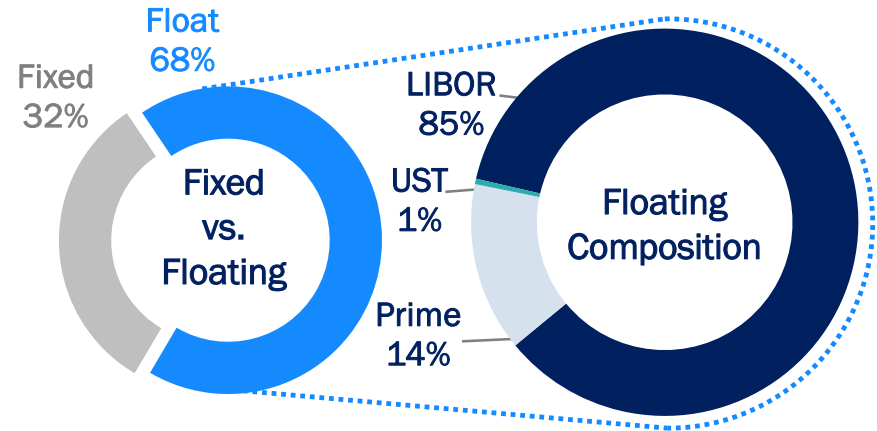
Cumulative Period: 3Q15 to 2Q19. Source of Peer Data: S&P Global Market Intelligence.
 ¹FHN's beta excluding market-indexed deposits.

Asset Sensitivity Overview

Benefiting From Sustained Loan Growth and Higher Short-Term Rates

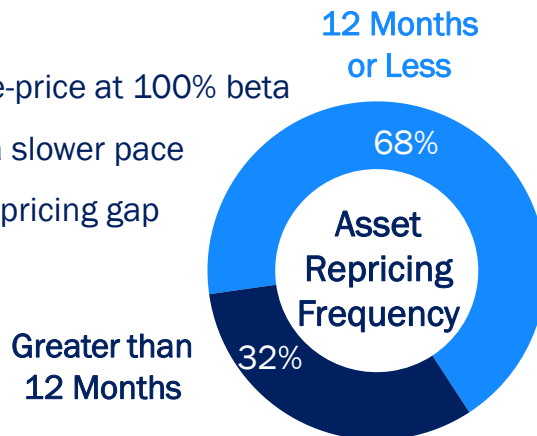
- Floating rate assets re-price at 100% beta. Loan portfolio comprised of 68% floating adjustable rate loans¹
 - ~85% are tied to LIBOR
 - ~14% are tied to Prime
 - ~1% are tied to US Treasuries
- Securities portfolio comprises 11% of total assets with an estimated effective duration of 2.9 years
- Liabilities re-price at a slower pace; strong DDA mix with emphasis on core deposit gathering

2Q19 Loan Composition: Fixed vs Floating

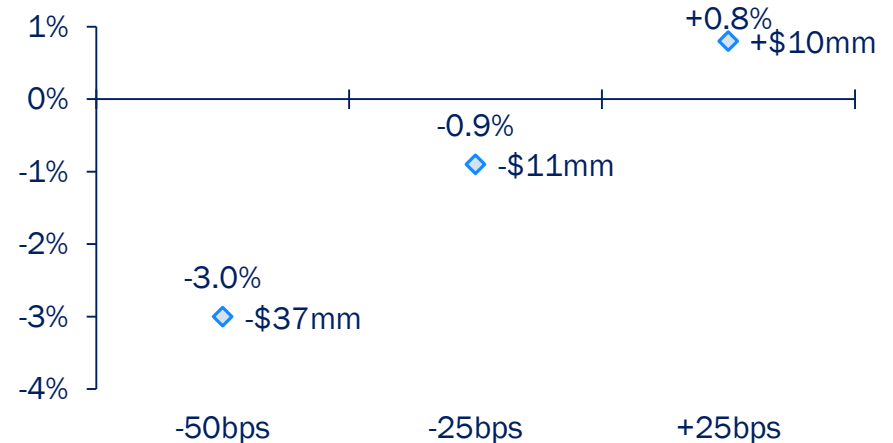


Asset Repricing Profile

Floating rate assets re-price at 100% beta
 Liabilities re-price at a slower pace
 +\$5.8B short-term re-pricing gap



Net Interest Income Sensitivity Impact²

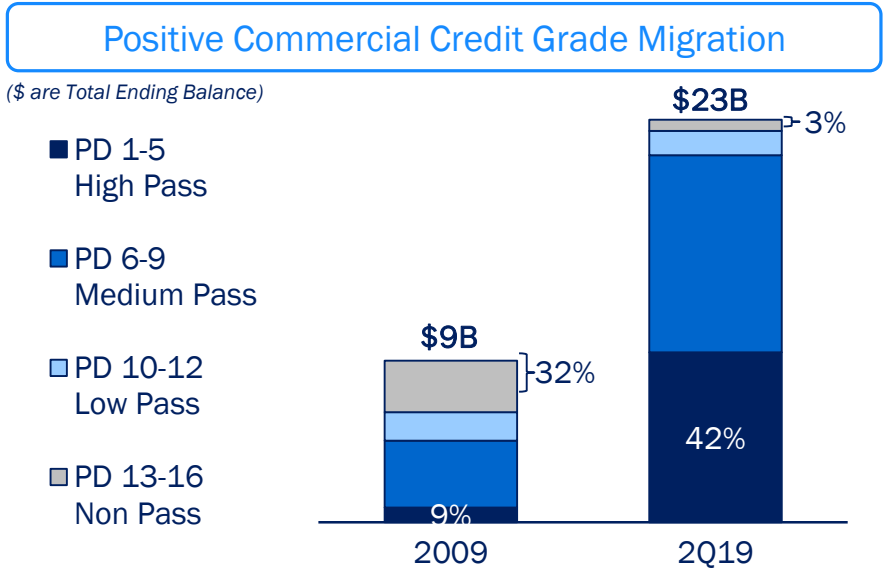


¹Includes \$250mm of 3 month LIBOR loans and \$650mm of 1 month LIBOR loans swapped to fixed for varying maturities. ²NII sensitivity analysis uses FHN's balance sheet as of 6.30.19. Bps impact assumes increase (decrease) in Fed Funds rate. During the past few years, the movement of short-term interest rates higher after a prolonged period of very low interest rates has had an overall positive effect on FHN's NII and NIM. Recently however, competitive pressures have caused FHN's deposit costs to rise faster than the long-term "through the cycle" assumptions made in its simulation model.

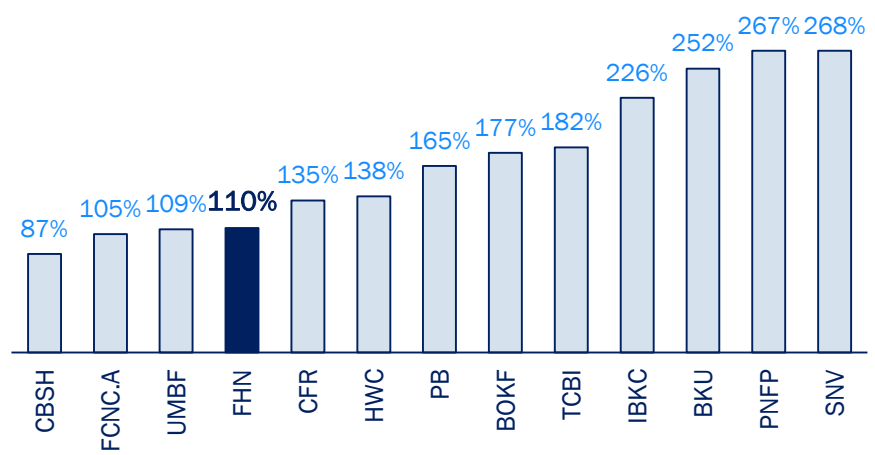


Balance Sheet Evolution Yields Lower Risk Model

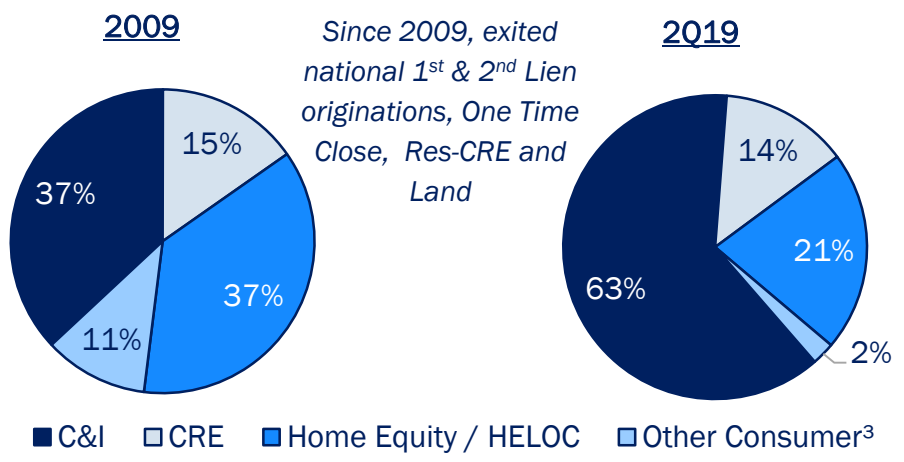
- Commercial loan portfolio shifting to higher quality, with 42% of commercial loans qualifying as investment grade equivalent
- High quality consumer portfolio with no subprime and minimal exposure to high risk consumer lending; FICO scores strong at 758
- Stronger capital resiliency in the severely adverse 2018 DFAST scenario vs peers¹
 - FHN CET1 decline 90bps vs 440bps for peers
 - Significantly lower stressed loss rates, severely adverse NCOs less than half of DFAST peers



CRE to Total Capital: FHN vs Peers²



Total Average Loans



¹Results represent DFA Severely Adverse scenario. All references to peer stress testing data indicates aggregate HoldCo level 2018 supervisory Dodd-Frank Act Stress Testing ("DFAST") results of 35 participating firms. Source: Federal Reserve. ²CRE is comprised of Non-owner-occupied Nonfarm/Nonresidential property loans, Multifamily loans, Construction & Land Development loans, and Unsecured CRE loans. Data as of 1Q19. Source: S&P Global Market Intelligence. ³Other Consumer includes Other Consumer loans, Credit Card, One-time Close, and Permanent Mortgage loans.

Stress Testing

2018 Severely Adverse Scenario

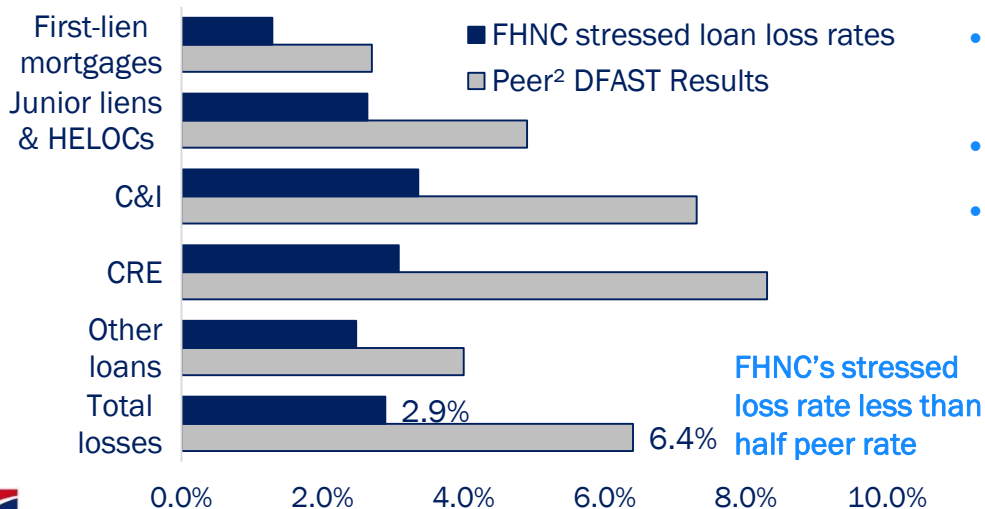
- Severe global recession accompanied by a global aversion to long-term fixed-income assets
 - Real GDP down 7.5%
 - Unemployment up to 10.0%
 - 3-month Treasury near zero
- Asset prices drop sharply
 - House prices down 30%
 - CRE prices down 40%
 - Equity prices fall 65%, surge in market volatility

Holding Company Capital Results

	9 Quarter Cumulative	% Average Assets 4Q17 - 1Q20	Peer ² DFAST Results
<i>(\$ in millions)</i>			
Pre-provision net revenue	\$1,225	3.1%	3.0%
Provision for loan and lease losses	(1,410)	(3.6%)	
Realized gains/(losses) on securities	-	-	
All other gains/(losses) ¹	(26)	(0.1%)	
Net income before tax	(210)	(0.5%)	
Taxes	57	0.1%	
Net income to controlling interest	(\$153)	(0.4%)	(0.8%)

FTN's fixed income trading business benefits from surge in market volatility

FHNC Stressed Loan Loss Rates Less than Peers for Most Portfolios and in Aggregate



- FHNC 9 quarter cumulative losses of \$755mm, excess capital to cover additional 9 quarters of losses
- From 4Q07 to 4Q09 FHNC's loss rate was 6.5%
- Significant changes since 2009:
 - Balance sheet mix shift, including exit of national mortgage lending business
 - Revised underwriting standards
 - Enhanced loss mitigation strategies



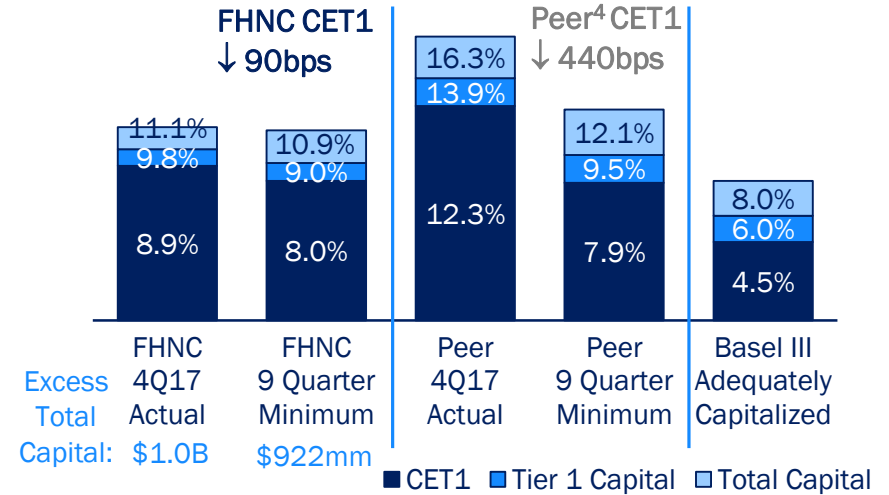
²Results represent DFA Severely Adverse scenario. All references to peer stress testing data indicates aggregate HoldCo level. 2018 supervisory Dodd-Frank Act Stress Testing ("DFAST") results of 35 participating firms. Source: Federal Reserve

⁴Payment of dividends on FTBNA preferred and REIT preferred stock.

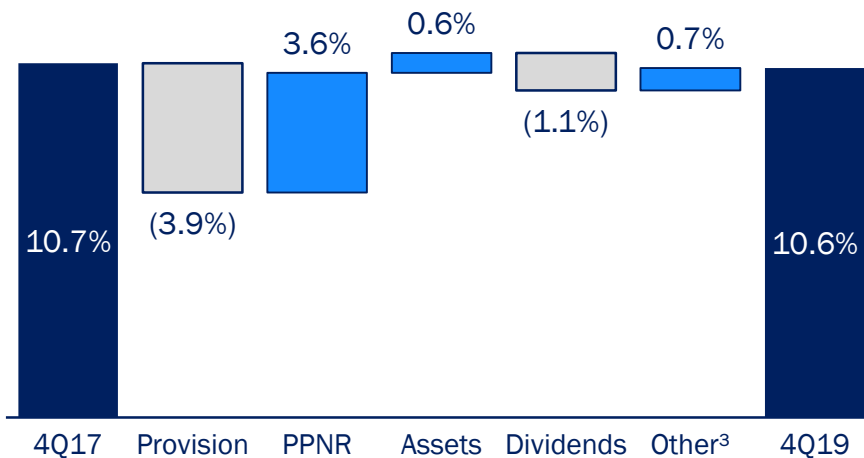
2018 Stress Testing Results Confirm Capital Strength

- On May 24, 2018 the Economic Growth, Regulatory Relief, and Consumer Protection Act was signed into law and eliminated Dodd-Frank Act (“DFA”) stress testing requirements for FHN. Stress test was conducted using DFA scenarios and requirements previously in effect¹
- Ability to manage capital at FHNC & FTBNA through severely adverse conditions, maintain min 8.0% CET1
- Binding constraint was \$803mm FTBNA excess Total Cap
- Assumed maintenance of \$0.12/share common dividend to FHNC shareholders²
- Business model resulted in minimal trading losses and no counterparty losses vs. peers at 23% of PPNR

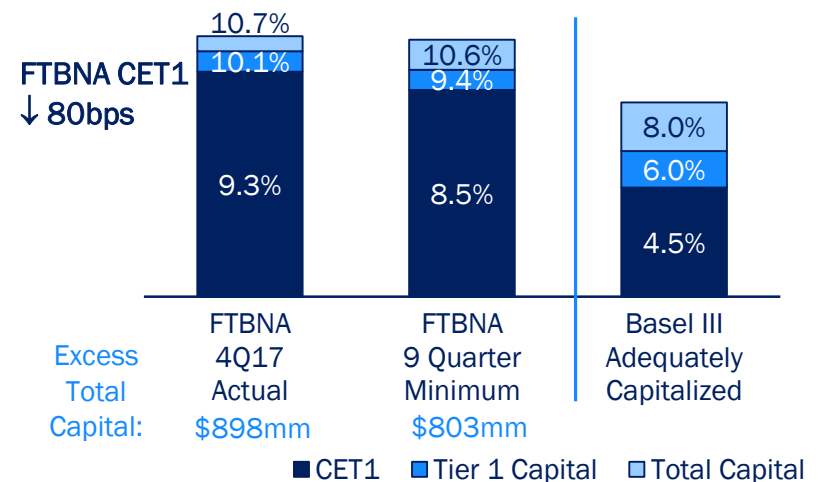
Holding Company Capital Results



Drivers of Stressed Change: FTBNA Total Capital



Bank Level Capital Results



¹First Horizon will continue performing an annual enterprise wide stress test as part of its capital and risk management process. Results of this test will be presented to executive management and the board. ²Assumes flat share count and maintenance of dividend payments on preferred stock. ³Includes regulatory disallowances and taxes. ⁴Results represent DFA Severely Adverse scenario. All references to peer stress testing data indicates aggregate HoldCo level 2018 supervisory Dodd Frank Act Stress Testing (“DFAST”) results of 35 participating firms. Source: Federal Reserve.



Outstanding Long-Term Debt and Preferred Stock

	Issuance	Coupon Rate	Callable Date	Maturity	Principal Outstanding	Credit Ratings ¹	
						Moody's	Fitch
FTBNA							
Senior Debt ²	11/21/14	2.95%	11/1/19	12/1/19	\$400mm	Baa3	BBB
Preferred Stock	3/23/05	3 Month LIBOR + 85bps ³	4/10/10	Perpetual	\$300mm	Ba2	B+
REIT Preferred	10/11/00	9.50%	NA	3/31/31	\$47mm	Ba1	NA
Total FTBNA					\$747mm		
FHNC							
Senior Debt ²	10/30/15	3.50%	11/15/20	12/15/20	\$500mm	Baa3	BBB
Preferred Stock	1/31/13	6.20%	4/10/18	Perpetual	\$100mm	Ba2	B+
Trust Preferreds ⁴	2005-2007	3 Month LIBOR + 150bps	2010-2012	2035-2037	\$162mm	NA	NA
Total FHNC					\$762mm		



¹A rating is not a recommendation to buy, sell, or hold securities and is subject to revision or withdrawal at anytime and should be evaluated independently of any other rating. Moody's ratings affirmed 2.7.19. Fitch ratings affirmed 5.20.19. ²Principal Outstanding may not align with book value due to effects of hedging interest rate risk. ³Floor of 3.75%. ⁴Includes 8 trust preferred securities acquired from Capital Bank. Coupon is a weighted average. The principal outstanding represents the Junior Subordinated Debt less FHN's investment in the trusts.

ASSET QUALITY



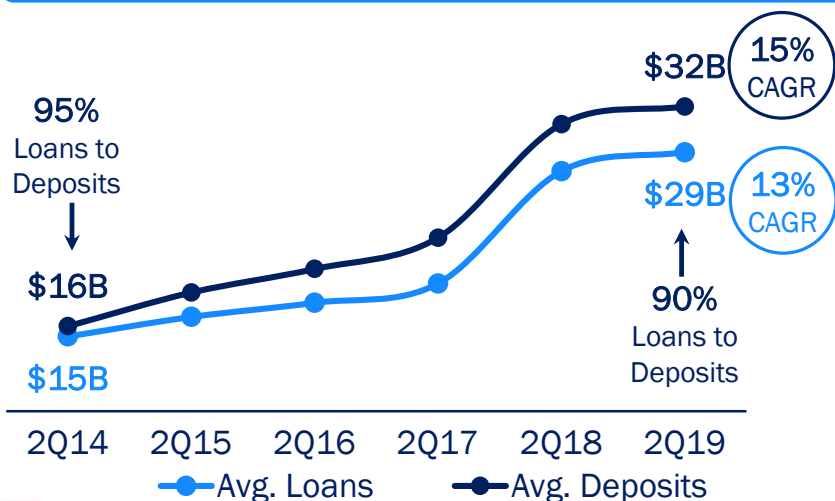
Asset Quality

- Solid asset quality demonstrated by historically low annualized net charge-offs
- Decreasing loan to deposit ratio driven by strong deposit growth outpacing solid loan growth
 - Average deposit CAGR: 15% since 2Q14
 - Average loans CAGR: 13% since 2Q14
- Reduced lower-quality Non-Strategic Assets by 66%
- Non-Strategic average loans decreased 7% LQ

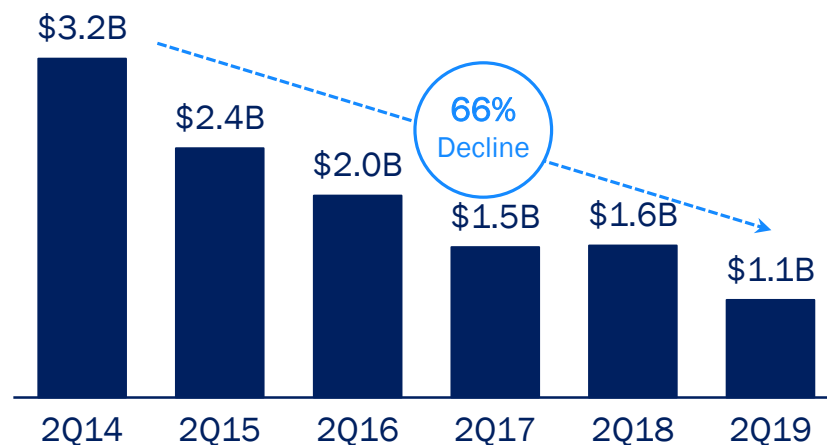
Asset Quality Highlights

(\$ in millions)	2Q18	3Q18	4Q18	1Q19	2Q19
Charge-offs	(\$10)	(\$9)	(\$18)	(\$11)	(\$12)
Recoveries	\$8	\$8	\$6	\$6	\$7
Net Charge-offs	\$2	\$2	\$12	\$5	\$5
Provision/(Credit)	\$0	\$2	\$6	\$9	\$13

Prudent Balance Sheet Management



Non-Strategic Asset Run-Off



2Q19 Credit Quality Summary by Portfolio

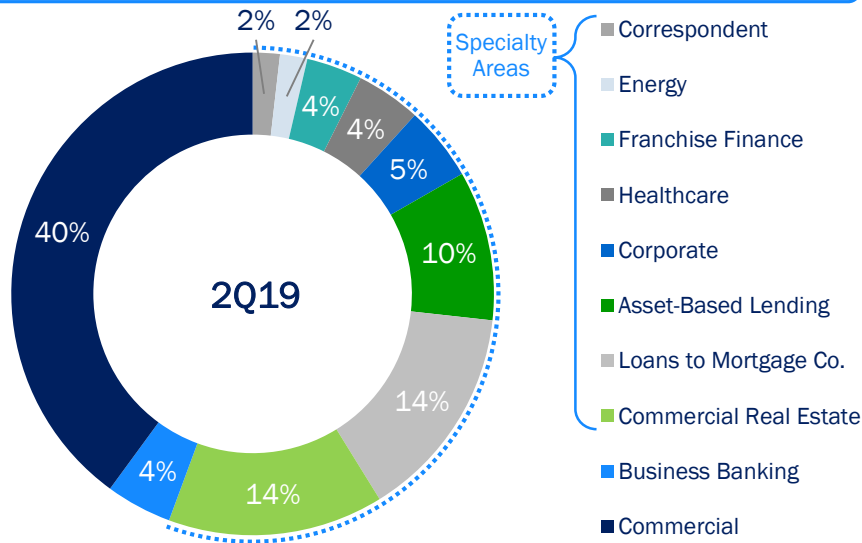
(\$ in millions)	Regional Banking					Corporate ⁵	Non-Strategic				FHNC
	Commercial (C&I & Other)	CRE	HE & HELOC	Other ¹	Subtotal	Permanent Mortgage	Commercial (C&I & Other)	HE & HELOC	Permanent Mortgage	Other ²	Total
Period End Loans	\$18,710	\$3,787	\$5,773	\$441	\$28,711	\$35	\$418	\$337	\$155	\$57	\$29,713
30+ Delinquency %	0.05%	0.07%	0.50%	0.72%	0.15%	4.03%	0.00%	2.60%	1.67%	4.27%	0.20%
Dollars	\$9	\$3	\$29	\$3	\$44	\$1	\$0	\$9	\$3	\$2	\$59
NPL ³ %	0.56%	0.07%	0.66%	0.06%	0.51%	4.79%	0.66%	11.40%	10.36%	0.72%	0.69%
Dollars	\$104	\$3	\$38	\$0	\$145	\$2	\$3	\$38	\$16	\$0	\$205
Net Charge-offs ⁴ %	0.14%	0.02%	NM	1.82%	0.11%	NM	0.02%	NM	NM	4.41%	0.07%
Dollars	\$6	\$0	(\$0)	\$2	\$8	0	\$0	(\$3)	(\$1)	\$1	\$5
Allowance	\$115	\$29	\$15	\$12	\$171	0	\$5	\$8	\$9	\$0	\$193
Allowance / Loans %	0.61%	0.77%	0.25%	2.76%	0.60%	NM	1.20%	2.44%	5.57%	0.09%	0.65%
Allowance / Net Charge-offs	4.73x	34.79x	NM	1.52x	5.43x	NM	56.57x	NM	NM	0.02x	9.31x



Numbers may not add to total due to rounding. Data as of 2Q19. NM - Not meaningful.
¹Includes Credit card, Permanent Mortgage, and Other. ²Includes Credit card, OTC, and Other Consumer. ³Non-performing loan excludes held-for-sale loans. ⁴Net charge-offs are annualized.
⁵Exercised clean-up calls on jumbo securitizations in 1Q13, 3Q12, 2Q11, and 4Q10, which are now on the balance sheet in the Corporate segment.

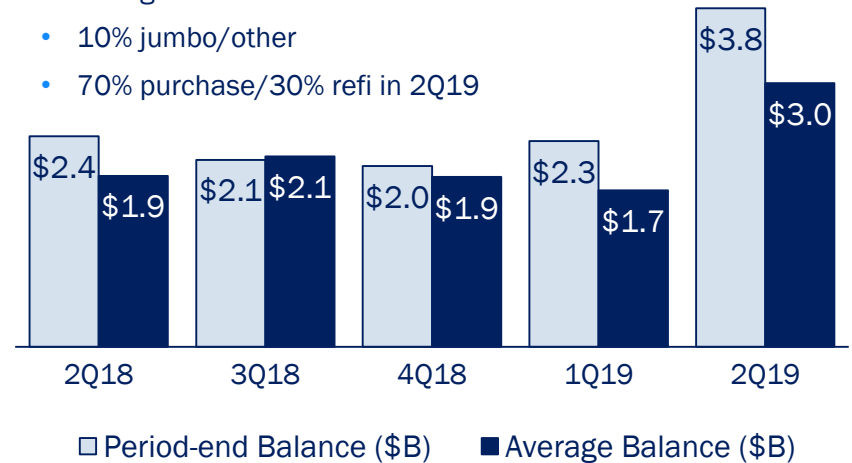
Select C&I and CRE Portfolio Metrics

Regional Banking Average Commercial Loans

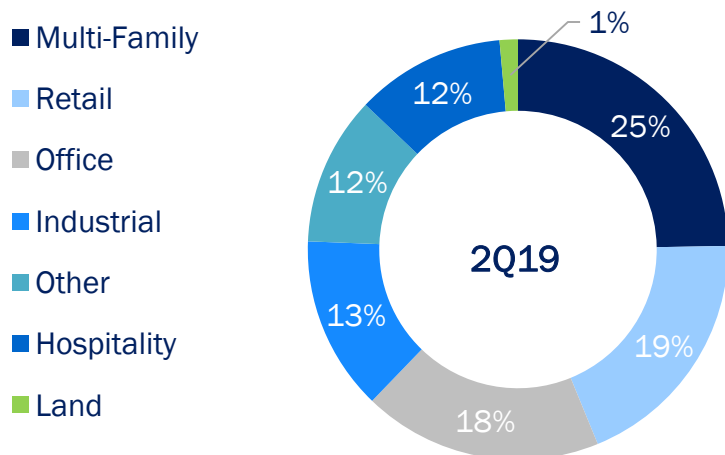


C&I: Loans to Mortgage Companies

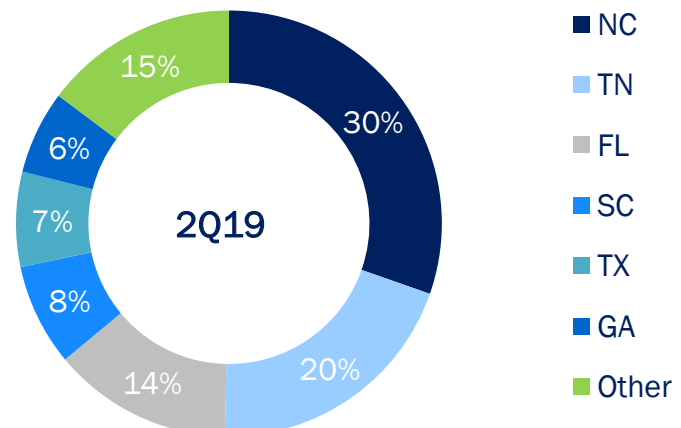
- 50% conventional conforming
- 40% government insured
- 10% jumbo/other
- 70% purchase/30% refi in 2Q19



CRE: Collateral Type



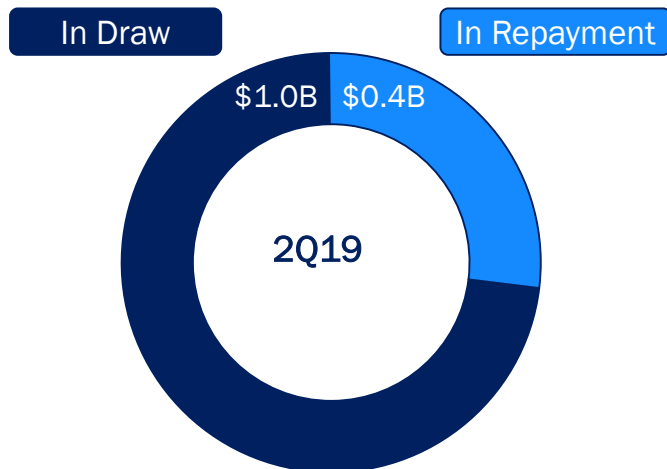
CRE: Geographic Distribution



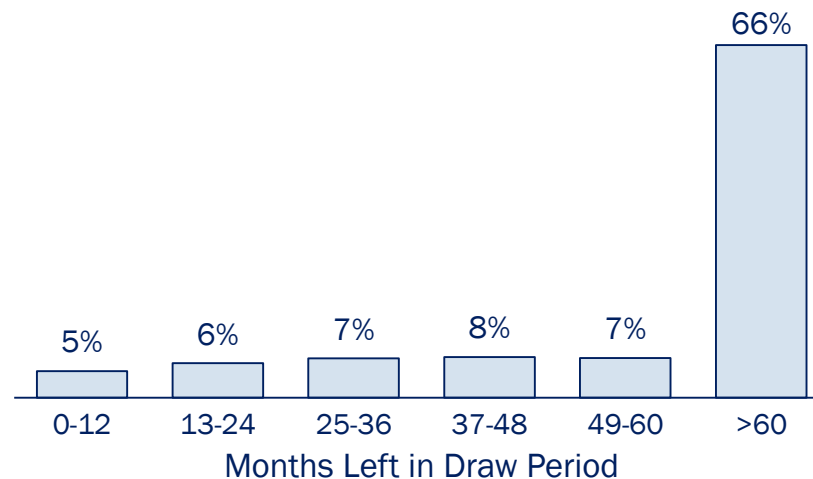
Numbers may not add to total due to rounding.

Consumer Portfolio & Non-Strategic Overview

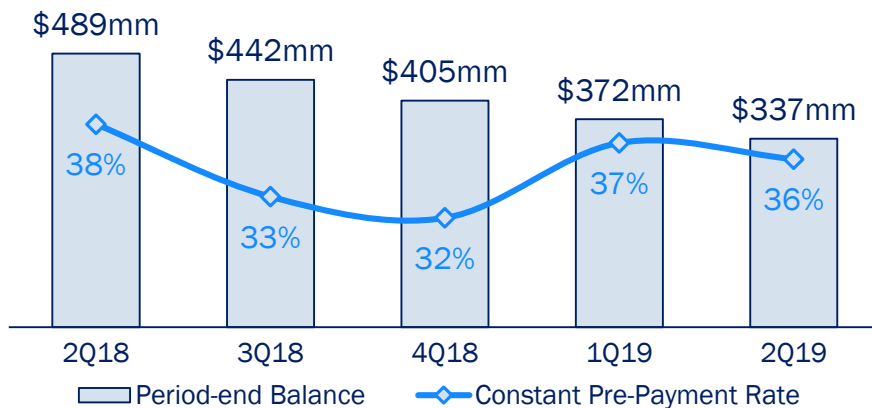
HELOC Draw vs Repayment Balances



Home Equity Portfolio



Non-Strategic Consumer Real Estate



Mortgage Repurchase Reserve

	2Q18	3Q18	4Q18	1Q19	2Q19
Beginning Balance	\$33	\$32	\$32	\$32	\$31
Net Realized Losses ¹	(\$1)	\$0	(\$0)	\$0	(\$13)
Provision Credit	(\$0)	(\$1)	(\$0)	(\$0)	(\$1)
Ending Balance	\$32	\$32	\$32	\$31	\$18



¹2Q19 includes a \$12.6 million indemnification settlement payment that reduces the repurchase and foreclosure reserve.

APPENDIX



Franchise Well-Positioned in Attractive Markets

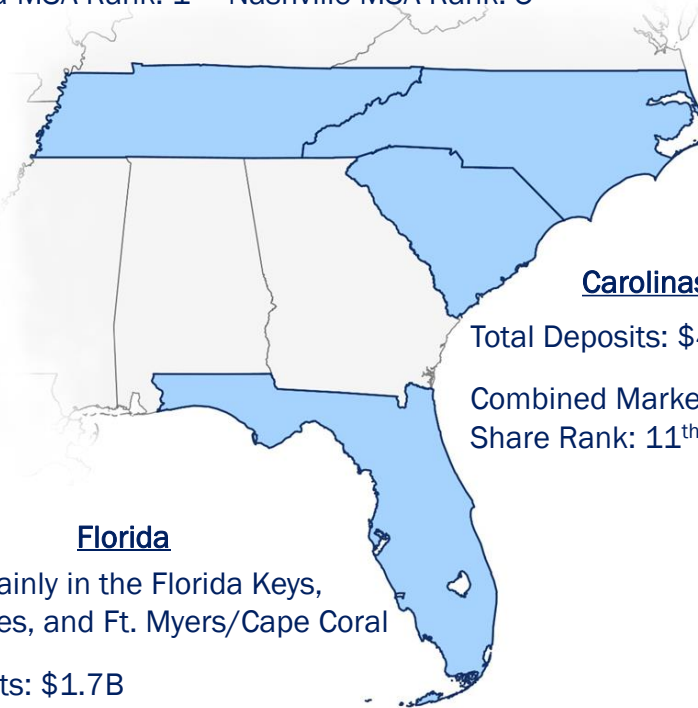
82% of Deposits Are in Markets Where We Have Top 5 Share¹

Tennessee

Total Deposits: \$24.0B

Major MSA Rankings:

Memphis MSA Rank: 1st Knoxville MSA Rank: 1st
Chattanooga MSA Rank: 1st Nashville MSA Rank: 5th



Carolinas

Total Deposits: \$4.9B

Combined Market Share Rank: 11th

Florida

Branches mainly in the Florida Keys, Miami, Naples, and Ft. Myers/Cape Coral

Total Deposits: \$1.7B

Market Share Rank: 36th

Strong platform for deposit growth in the Carolinas

North Carolina (NC) and South Carolina (SC) populations are expected to have future growth at 5.2% and 5.9%, respectively, vs. 3.6% nationally²

Future household income growth is forecasted at 10.2% for NC and 11.3% for SC vs. 8.8% nationally²

South Florida deposit base provides meaningful funding opportunities

Florida is the #1 economy in the Southeast; #4 in the U.S.³

South Florida has maintained steady population growth that is projected to continue

Strong deposit growth across South Florida MSAs



Consolidated Data as of 6.30.18, unless otherwise noted. ¹Market Rank and Share. Source: Proforma FDIC and S&P Global Market Intelligence data as of 6.30.18. ²Expected forecasted growth from 2019 to 2024. Source: S&P Global Market Intelligence. ³Rank based on Gross State Product for 2017. Southeast states include: AL, AR, FL, GA, KY, LA, MS, NC, SC, TN, VA and WV. Source: US Bureau of Economic Analysis.

Expense Schedules

Capital Bank Acquisition, Restructuring, & Rebranding

Capital Bank Merger and Integration Expenses

(\$ in millions)	2Q19	1Q19	2Q18
Employee comp., incentives and benefits (a)	\$0.4	\$0.5	\$2.5
Occupancy (b)	\$1.5	\$0.1	\$2.2
Miscellaneous expense (c)	\$0.1	\$1.1	\$3.1
Professional fees (d)	\$4.5	\$1.9	\$9.0
Contract employment and outsourcing (e)	\$-	\$-	\$1.7
All other expense (f)	\$1.1	\$1.1	\$23.2
Total Capital Bank Merger and Integration Expense	\$7.5	\$4.7	\$41.8

(a) Primarily comprised of fees for severance and retention.

(b) Primarily relates to fees associated with lease exit accruals.

(c) Consists of fees for operations services, communications and courier, equipment rentals, depreciation, and maintenance, supplies, travel and entertainment, computer software, and advertising and public relations.

(d) Primarily comprised of fees for legal, accounting, and merger consultants

(e) Primarily relates to fees for temporary assistance for merger and integration activities.

(f) Primarily relates to contract termination charges, costs of shareholder matters and asset impairments related to the integration, as well as other miscellaneous expenses.

* Integration activities were substantially completed in second quarter 2018. This table shows acquisition expense related to the CBF transaction only and does not include expense from other acquisitions.

Restructuring Expenses

(\$ in millions)	2Q19	1Q19
Employee comp., incentives and benefits	\$2.6	\$6.5
Legal & Professional fees	\$4.2	\$4.3
Occupancy	\$0.1	\$0.8
All other expense (a)	\$11.8	\$0.5
Total Restructuring Expense	\$18.7	\$12.2

(a) Primarily relates to branch impairments.

Rebranding Expenses

(\$ in millions)	2Q19
Professional fees	\$0.9
Advertising and public relations	\$0.4
Supplies	\$0.3
All other expense (a)	\$7.4
Total Restructuring Expense	\$9.1

(a) Primarily relates to costs associated with signage and other fixed asset impairments.



Notable Items – 2018 & 2019

	2018	Pre-Tax Amount	2019	Pre-Tax Amount
1Q	Acquisition Expense	(\$31.4mm)	Restructuring	(\$12.2mm)
	Gain on property sale	\$3.3mm	Acquisition Expense	(\$5.7mm)
2Q	Acquisition Expense	(\$43.2mm)	Restructuring	(\$18.7mm)
			Rebranding	(\$9.1mm)
	Other Expense (Visa Shares)	(\$4.1mm)	Acquisition Expense	(\$8.6mm)
			Litigation Expense Reversal	\$8.3mm
3Q	Acquisition Expense	(\$11.4mm)		
	Visa B Share Monetization	\$212.9mm		
4Q	Acquisition Expense	(\$11.6mm)		
	Acquisition: Fee-income Adjustment	(\$1.8mm)		
	Return of excess fees from Capital Bank Debit Cards	(\$8.7mm)		



Reconciliation to GAAP Financials

Slides in this presentation use non-GAAP information of adjusted noninterest expense, adjusted pre-tax income, adjusted net income available to common, and adjusted earnings per share. That information is not presented according to generally accepted accounting principles (GAAP) and is reconciled to GAAP information below.

(\$ and shares in millions, except per share data)	2019	1Q19	LQ % Change	4Q18	3Q18	2Q18
Adjusted Noninterest Expense						
Noninterest Expense (GAAP)	\$300	\$296	1%	\$282	\$294	\$333
Plus: Notable Items (GAAP)	-\$28	-\$18	58%	-\$12	-\$11	-\$47
Adjusted Noninterest Expense (Non-GAAP)	\$272	\$278	-2%	\$270	\$283	\$285
Adjusted Pre-Tax Income						
Pre-Tax Income (GAAP)	\$148	\$130	14%			
Plus: Notable Items (GAAP)	\$28	\$18	58%			
Adjusted Pre-Tax Income (Non-GAAP)	\$176	\$148	19%			
Adjusted Net Income						
Net Income (GAAP)	\$114	\$103	10%			
Plus: Tax-affected Notable Items (GAAP) ¹	\$22	\$14	62%			
Adjusted Net Income (Non-GAAP)	\$136	\$117	16%			
Adjusted Net Income Available to Common (NIAC) & Earnings Per Share (EPS)						
Net Income Available to Common (GAAP)	\$109	\$99	10%			
Plus: Tax-affected Notable Items (GAAP) ¹	\$22	\$14	62%			
Adjusted Net Income Available to Common (Non-GAAP) (a)	\$132	\$113	17%			
Average Common Diluted Shares (GAAP) (b)	316	320	-1%			
Earnings Per Share (GAAP)	\$0.35	\$0.31	13%			
Adjusted Earnings Per Share (Non-GAAP) (a/b)	\$0.42	\$0.35	20%			



Reconciliation to GAAP Financials

Slides in this presentation use non-GAAP information of adjusted efficiency ratio, return on tangible common equity, adjusted return on tangible common equity, and adjusted return on average assets. That information is not presented according to generally accepted accounting principles (GAAP) and is reconciled to GAAP information below.

(\$ in millions)	2Q19	1Q19	Variance
Adjusted Efficiency Ratio			
Noninterest Expense (GAAP) (a)	\$300	\$296	
Revenue Excluding Securities Gains (GAAP) (b)	\$462	\$436	
Efficiency Ratio (GAAP) (a/b)	65.1%	68.0%	-290bps
Adjusted Noninterest Expense¹ (Non-GAAP) (c)			
Adjusted Noninterest Expense ¹ (Non-GAAP) (c)	\$272	\$278	
Revenue Excluding Securities Gains (Non-GAAP) (b)	\$462	\$436	
Adjusted Efficiency Ratio (Non-GAAP) (c/b)	59.0%	63.9%	-489bps
Return on Tangible Common Equity (ROTCE)			
Average Total Equity (GAAP)	\$4,869	\$4,809	
Less: Average Noncontrolling Interest (GAAP)	-\$295	-\$295	
Less: Average Preferred Stock (GAAP)	-\$96	-\$96	
Average Common Equity (GAAP) (d)	\$4,478	\$4,418	
Less: Average Intangible Assets (GAAP)	-\$1,579	-\$1,585	
Average Tangible Common Equity (Non-GAAP) (e)	\$2,900	\$2,833	
Annualized Net Income Available to Common (GAAP) (f)	\$439	\$402	
Return on Average Common Equity (ROCE) (GAAP) (f/d)	9.8%	9.1%	70bps
Return on Average Tangible Common Equity (ROTCE) (Non-GAAP) (f/e)	15.1%	14.2%	95bps
Adjusted Return on Tangible Common Equity (ROTCE)			
Annualized Adjusted Net Income Available to Common ¹ (Non-GAAP) (g)	\$528	\$457	
Average Tangible Common Equity (Non-GAAP) (e)	\$2,900	\$2,833	
Adjusted Return on Average Tangible Common Equity (ROTCE) (Non-GAAP) (g/e)	18.2%	16.1%	206bps
Adjusted Return on Average Assets (ROA)			
Annualized Net Income (GAAP) (h)	\$456	\$419	
Average Total Assets (GAAP) (i)	\$41,243	\$40,883	
Return on Average Assets (GAAP) (h/i)	1.11%	1.03%	N/A
Annualized Adjusted Net Income ¹ (Non-GAAP) (j)	\$545	\$475	
Average Total Assets (GAAP) (i)	\$41,243	\$40,883	
Adjusted Return on Average Assets (Non-GAAP) (j/i)	1.32%	1.16%	N/A

