An earlier version of this document was furnished in a Form 8-K that was filed on October 16, 2015. This version reflects subsequent events that arose after this document was released, and which are reflected in First Horizon's Quarterly Report on Form 10-Q filed November 5, 2015.



# THIRD QUARTER 2015 FINANCIAL SUPPLEMENT

Revised and Reissued on November 13, 2015

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#### Other Information

This financial supplement contains forward-looking statements involving significant risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking information. Those factors include general economic and financial market conditions, including expectations of and actual timing and amount of interest rate movements including the slope of the yield curve, competition, customer and investor responses to these conditions, ability to execute business plans, geopolitical developments, recent and future legislative and regulatory developments, natural disasters, and items mentioned in this financial supplement and in First Horizon National Corporation's ("FHN") most recent press release, as well as critical accounting estimates and other factors described in FHN's recent filings with the SEC. FHN disclaims any obligation to update any such forward-looking statements or to publicly announce the result of any revisions to any of the forward-looking statements to reflect future events or developments.

#### Use of Non-GAAP Measures and Regulatory Measures that are not GAAP

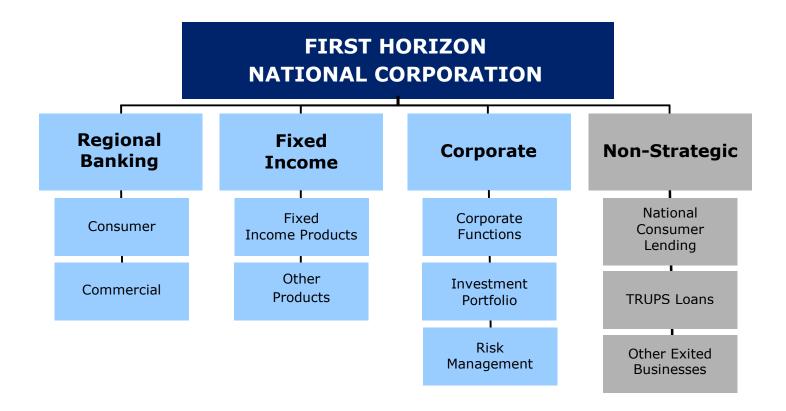
Certain measures are included in this financial supplement that are "non-GAAP," meaning (under U.S. financial reporting rules) they are not presented in accordance with generally accepted accounting principles ("GAAP") in the U.S. and also are not codified in U.S. banking regulations currently applicable to FHN. Although other entities may use calculation methods that differ from those used by FHN for non-GAAP measures, FHN's management believes such measures are relevant to understanding the capital position or financial results of FHN. Non-GAAP measures are reported to FHN's management and Board of Directors through various internal reports.

Presentation of regulatory measures, even those which are not GAAP, provides a meaningful base for comparability to other financial institutions subject to the same regulations as FHN, as demonstrated by their use by the various banking regulators in reviewing the capital adequacy of financial institutions. Although not GAAP terms, these regulatory measures are not considered "non-GAAP" under U.S. financial reporting rules as long as their presentation conforms to regulatory standards. Regulatory measures used in this financial supplement include: tier 1 capital, generally defined as the sum of core capital (including common equity and instruments that cannot be redeemed at the option of the holder) adjusted for certain items under risk based capital regulations; common equity tier 1 capital (for periods after fourth quarter 2014), generally defined as common equity less goodwill, other intangibles, and certain other required regulatory deductions; risk weighted assets ("RWA"), which is a measure of total on- and off-balance sheet assets adjusted for credit and market risk, used to determine regulatory capital ratios; and pre-provision net revenue ("PPNR"), calculated by adding the provision/(provision credit) for loan losses to income before income taxes. The regulatory common equity tier 1 capital used in 2015 and later periods is not the same as the non-regulatory, non-GAAP tier 1 common capital commonly used prior to 2015; comparisons between the two are not meaningful.

The non-GAAP measures presented in this financial supplement are return on average tangible common equity ("ROTCE"), tangible common equity ("TCE") to tangible assets ("TA"), tangible book value per common share, and tier 1 common to RWA (for periods prior to first quarter 2015).

Refer to the tabular reconciliation of non-GAAP to GAAP measures and presentation of the most comparable GAAP items on page 22 of this financial supplement.





Summary of Third Qua	arter 2015 Notable Items			
Segment	Item	Income Statement	Amount	Comments
<ul> <li>Various, primarily Regional Bank</li> </ul>	Employee benefit plan amendment	Employee compensation, incentives, and benefits	\$8.3 million	Pre-tax gains related to an amendment of certain employee benefit plans.
• Corporate	Gain on call of trust preferred debt	Gains on extinguishment of debt	\$5.8 million	Pre-tax gain on the extinguishment of junior subordinated notes underlying \$200 million of trust preferred debt.
• Fixed Income	Litigation expense	Litigation and regulatory matters	\$(11.6) million	Pre-tax loss associated with the resolution of a legal matter.
• Corporate	Discrete tax benefit and decrease in capital loss carryover	Provision/(benefit) for income taxes	\$(4.5) million	After-tax benefits related to discrete items and the utilization of capital loss carryover against estimated capital gains from future building sales

#### Third Quarter 2015 vs. Second Quarter 2015

#### Consolidated

- Net income available to common shareholders was \$58.8 million, or \$.25 per diluted share in third quarter, compared to \$50.6 million, or \$.22 per diluted share in second quarter
- Net interest income ("NII") was \$163.6 million in third quarter compared to \$166.6 million in second quarter; net interest margin ("NIM") was 2.85 percent in third quarter compared to 2.92 percent in prior quarter
  - The decrease in NII was primarily driven by lower average balances of loans to mortgage companies, a decrease in cash basis interest income, and lower commercial loan fees relative to the prior quarter, partially offset by more days in third quarter compared to second quarter
  - The decrease in NIM was largely the result of an increase in average excess cash held at the Fed during the quarter, a decrease in cash basis interest income, and lower commercial loan fees relative to the prior quarter, somewhat mitigated by lower fixed income trading balances
- Noninterest income (including securities gains) was \$125.1 million in third quarter compared to \$130.3 million in prior quarter
- Noninterest expense was \$215.4 million in third quarter compared to \$218.4 million in second quarter primarily due to lower personnel expense due in large part to gains
  associated with an employee benefit plan amendment, partially offset by higher litigation-related expenses in third quarter relative to the prior quarter
- Period-end loans were \$16.7 billion and \$16.9 billion in third quarter and second quarter, respectively; average loans declined 1 percent to \$16.6 billion in third quarter
- Period-end core deposits increased to \$18.6 billion in third quarter from \$18.3 billion in prior quarter; average core deposits increased 2 percent linked quarter to \$18.5 billion in third quarter

#### **Regional Banking**

- Pre-tax income was \$85.6 million in third quarter compared to \$70.6 million in second quarter; pre-provision net revenue was \$92.3 million and \$87.7 million in third and second quarters, respectively including third quarter expense benefit allocation related to an employee benefit plan amendment
- Average loans were \$14.3 billion in third and second quarters; period-end loans decreased 1 percent to \$14.5 billion in third quarter
- Decrease in period-end loans was driven by lower balances of loans to mortgage companies, partially offset by increases in other commercial loans and real estate lending
- Average and period-end core deposits increased 1 percent to \$17.0 billion in third quarter from \$16.8 billion in second quarter
- NII was \$165.3 million in third quarter compared to \$165.9 million in second quarter; NIM deceased to 4.63 percent in third quarter from 4.69 percent in second quarter
- Provision expense declined to \$6.7 million in third quarter compared to \$17.1 million in the prior quarter
  - Decline in provision expense was attributable to overall continued strong performance within the regional bank portfolios including a quarterly decline in nonperforming loans and historically low net charge-offs, as well as lower loan balances in third quarter relative to the prior quarter
  - Prior quarter included provision associated with a single larger credit related to fraud
- Noninterest income was \$62.8 million in third quarter compared to \$66.0 million in second quarter
  - The decrease was driven by lower brokerage, trust, cash management and bankcard fee income, partially offset by an increase in fees from non-sufficient funds ("NSF")
- Noninterest expense decreased to \$135.8 million in third quarter from \$144.2 million in prior quarter
  - Expense decrease primarily driven by lower allocated personnel expenses due in large part to gains recognized in third quarter related to an employee benefit plan amendment

## **Fixed Income**

- · Pre-tax loss was \$5.0 million in third quarter compared to pre-tax income of \$9.1 million in second quarter
- Fixed income product revenue was \$43.0 million in third quarter down from \$46.7 million in prior quarter
  - Fixed income product average daily revenue ("ADR") was \$671 thousand and \$729 thousand in third quarter and second quarter, respectively
- Noninterest expense was \$59.8 million in third quarter compared to \$51.2 million in the prior quarter
  - . Third quarter increase was driven by higher litigation expenses related to the resolution of a legal matter, partially offset by lower variable compensation costs

#### Corporate

- Pre-tax loss was \$22.0 million in third quarter compared to pre-tax loss of \$27.2 million in prior quarter
  - NII was negative \$19.0 million in third quarter compared to negative \$17.4 million in second quarter
    - Estimated effective duration of the securities portfolio was 2.8 years in third quarter compared to 3.5 years in second quarter
    - Estimated modified duration of the securities portfolio was 3.8 years in third quarter compared to 4.2 years in prior quarter
- Noninterest income was \$8.6 million in third quarter, up from \$3.9 million in second quarter
  - Increase primarily relates to a \$5.8 million gain on the extinguishment of debt, partially offset by lower deferred compensation income driven by market conditions; changes in deferred compensation income are mirrored by changes in deferred compensation expense
- Noninterest expense decreased to \$11.5 million in third quarter from \$13.8 million in second quarter

#### Third Quarter 2015 vs. Second Quarter 2015 (continued)

#### Non-Strategic

- Pre-tax income was \$13.7 million in third quarter compared to \$24.1 million in second quarter
- NII was \$14.3 million in third quarter compared to \$13.8 million in prior quarter
- The non-strategic segment had a provision credit of \$5.7 million in third quarter compared to a provision credit of \$15.1 million in second quarter
  - Provision credit reflects continued wind-down of the non-strategic portfolio and sustained levels of low net charge offs, a continuation of positive delinquency trends, and continued stabilization/improvement of property values
- Noninterest income was \$2.0 million in third quarter compared to \$4.4 million in prior quarter
  - Second quarter included a \$2.7 million pre-tax gain on the sale of property
- Noninterest expense declined to \$8.4 million in third quarter from \$9.2 million in second quarter due in large part to a \$.9 million net expense reversal in litigation losses related
  to legal matters

### **Asset Quality**

- Allowance for loan losses declined to \$210.8 million in third quarter from \$221.4 million in second quarter; the allowance to loans ratio was 126 basis points in third quarter compared to 131 basis points in second quarter
  - The decline in the allowance was driven by a \$7.1 million reduction in consumer real estate reserves and a \$3.4 million reduction in commercial reserves
- Net charge-offs ("NCOs") were \$11.5 million in third quarter compared to \$9.0 million in second quarter; annualized net charge-offs increased to 28 basis points of average loans in third quarter from 21 basis points in prior quarter
  - Within the Regional Bank, net charge-offs were \$10.5 million and \$10.3 million in the third quarter and second quarter, respectively
  - · Charge-offs included a net recovery within the non-strategic segment in the second quarter
- Nonperforming loans ("NPLs") in the portfolio were \$184.0 million in the third quarter compared to \$203.1 million in the second quarter
  - Commercial NPLs decreased \$17.6 million from the second quarter primarily driven by the pay down of three large loans and charge-off of the larger credit affected by borrower fraud disclosed last quarter.
- · Nonperforming assets ("NPAs"), including loans held-for-sale, decreased to \$217.2 million in third quarter from \$238.5 million in the prior quarter
  - The decrease in NPAs largely corresponded to the decrease in NPLs
- Total 30+ delinquencies increased to \$73.1 million in third quarter compared to \$71.4 million in prior quarter
  - Commercial delinquencies increased in third quarter relative to the prior quarter due to 2 purchased credit impaired loans, but were somewhat mitigated by a decline in consumer delinquencies driven by improvement in permanent mortgage and consumer real estate
- Troubled debt restructurings ("TDRs") decreased to \$377.3 million in third quarter from \$391.4 million in prior quarter

#### Taxes

- The effective tax rates ("ETR") for third quarter and second quarter were 12.32 percent and 28.21 percent, respectively. The rates reflect the favorable effect from permanent benefits and the effect from discrete taxes/benefits
  - Permanent benefits primarily consist of benefits from life insurance, tax-exempt income, utilization of capital loss carryover, and tax credit investments
  - Third quarter tax expense includes a discrete benefit of \$3.3 million and \$1.1 million of benefit related to the utilization of capital loss carryover against estimated capital gains from future building sales (the capital loss carryover DTA had been offset by a valuation allowance)
  - Second quarter tax expense includes \$2.9 million of discrete tax expenses and \$3.4 million of tax expense to reduce the first quarter tax benefit (associated with FHN's pre-tax loss through the first quarter) to the lower effective tax rate projected for the year

#### Capital and Liquidity

- Paid \$0.06 per common share quarterly dividend (\$14.0 million) on October 1, 2015
- Paid aggregate preferred quarterly dividend of \$1.6 million on October 13, 2015
- No shares were repurchased in third quarter under the \$100 million share repurchase program announced in January 2014 due to restrictions related to the acquisition of TrustAtlantic Financial Corporation which closed in early October 2015
  - Cumulative shares repurchased since the program's inception are \$54.3 million with a volume weighted average price of \$12.79 per share (before \$.02 per share broker commission)
- · Capital ratios (regulatory capital ratios based on period-end balances under the Basel III risk-based capital rules as phased-in)
  - Tangible common equity to tangible assets of 8.00 percent in third quarter compared to 7.80 percent in prior quarter
  - Common Equity Tier 1 of 10.71 percent in third quarter compared to 10.41 percent in prior quarter
  - Tier 1 of 12.11 percent in third quarter compared to 11.98 percent in prior quarter
  - Total Capital of 13.38 percent in third quarter compared to 14.00 percent in prior quarter
  - Leverage of 9.95 percent in third quarter compared to 9.87 percent in prior quarter

# FHN CONSOLIDATED INCOME STATEMENT

Quarterly, Unaudited

						3Q15 Chan	
(Dollars in thousands, except per share data)	3Q15	2Q15	1Q15	4Q14	3Q14	2Q15	3Q14
Interest income	\$183,687	\$187,030	\$178,068	\$179,448	\$178,858	(2)%	3 9
Less: interest expense	20,125	20,390	21,202	20,398	19,317	(1)%	4 9
Net interest income	163,562	166,640	156,866	159,050	159,541	(2)%	3 9
Provision for loan losses	1,000	2,000	5,000	6,000	6,000	(50)%	(83)9
Net interest income after provision for loan losses	162,562	164,640	151,866	153,050	153,541	(1)%	6 9
Noninterest income:	,	•	ĺ	,		` '	
Fixed income	51,804	56,241	61,619	48,486	47,589	(8)%	9 9
Deposit transactions and cash management	28,911	28,430	26,551	29,038	28,546	2 %	1 9
Brokerage, management fees and commissions	11,620	12,456	11,399	11,647	12,333	(7)%	(6)9
Mortgage banking (a)	761	376	1,584	1,808	41,559	NM	(98)
Trust services and investment management	6,590	7,416	6,698	6,945	6,779	(11)%	(3)9
Bankcard income	5,561	5,884	5,186	5,737	5,521	(5)%	1 9
Bank-owned life insurance	4,135	3,391	3,462	3,503	3,547	22 %	17 9
Other service charges	2,968	3,043	2,848	2,830	3,064	(2)%	(3)9
Insurance commissions	608	654	596	616	593	(7)%	3 9
Securities gains/(losses), net	(345)	8	276	-	(862)	NM	60 9
Other (b)	12,490	12,402	9,470	8,988	9,146	1 %	37 9
Total noninterest income	125,103	130,301	129,689	119,598	157,815	(4)%	(21)
Adjusted gross income after provision for loan losses	287,665	294,941	281,555	272,648	311,356	(2)%	(8)9
Noninterest expense:							
Employee compensation, incentives, and benefits (c)	116,219	127,970	131,444	118,529	120,742	(9)%	(4)
Repurchase and foreclosure provision (d)	-	-	-	-	(4,300)	NM	NM
Legal fees	3,626	4,509	3,551	5,633	4,276	(20)%	(15)
Professional fees	5,139	5,218	3,706	6,919	6,187	(2)%	(17)
Occupancy	13,282	11,764	12,218	12,077	12,405	13 %	7 9
Computer software	11,010	11,340	10,942	10,574	10,614	(3)%	4 9
Contract employment and outsourcing	3,414	3,337	4,584	4,578	5,199	2 %	(34)9
Operations services	10,130	10,033	9,337	8,417	9,044	1 %	12 9
Equipment rentals, depreciation, and maintenance	7,093	7,983	7,220	7,523	7,150	(11)%	(1)9
FDIC premium expense	4,529	4,952	3,448	2,881	3,456	(9)%	31 9
Advertising and public relations	4,832	4,349	4,733	4,077	4,386	11 %	10 9
Communications and courier	4,054	3,801	3,876	4,274	3,628	7 %	12 9
Foreclosed real estate	431	1,329	(131)	492	788	(68)%	(45)9
Amortization of intangible assets	1,298	1,298	1,298	1,225	982	*	32 9
Other (b)	30,379	20,511	179,995	20,110	59,459	48 %	(49)9
Total noninterest expense	215,436	218,394	376,221	207,309	244,016	(1)%	(12)9
Income/(loss) before income taxes	72,229	76,547	(94,666)	65,339	67,340	(6)%	7 9
Provision/(benefit) for income taxes	8,897	21,590	(22,261)	13,699	16,842	(59)%	(47)9
Net income/(loss)	63,332	54,957	(72,405)	51,640	50,498	15 %	25 9
Net income attributable to noncontrolling interest	2,977	2,851	2,758	2,980	2,875	4 %	4 9
Net income/(loss) attributable to controlling interest	60,355	52,106	(75,163)	48,660	47,623	16 %	27 9
Preferred stock dividends	1,550	1,550	1,550	1,550	1,550	*	*
Net income/(loss) available to common shareholders	\$58,805	\$50,556	\$(76,713)	\$47,110	\$46,073	16 %	28 9
Common Stock Data							
EPS	\$0.25	\$0.22	\$(0.33)	\$0.20	\$0.20	14 %	25 9
Basic Shares (thousands) (e)	233,111	232,800	232,816	233,693	235,329	*	(1)9
Diluted EPS	\$0.25	\$0.22	\$(0.33)	\$0.20	\$0.19	14 %	32 9
Diluted shares (thousands)	235,058	234,669	232,816	235,448	236,862	*	(1)9
Key Ratios & Other							
Return on average assets (annualized) (f)	0.99 %	0.87 %	(1.15)%	0.83 %	0.84 %		
Return on average common equity (annualized) (f)	10.83 %	9.56 %	(14.04)%	8.27 %	8.16 %		
Return on average tangible common equity (annualized) (f) (g)	11.77 %	10.41 %	(15.24)%	8.92 %	8.79 %		
Fee income to total revenue (f)	43.41 %	43.88 %	45.21 %	42.92 %	49.86 %		
Efficiency ratio (f)	74.54 %	73.55 %	NM	74.40 %	76.68 %		
Full time equivalent employees	4,202	4,212	4,226	4,250	4,193		

<sup>\*</sup> Amount is less than one percent.
(a) 3Q14 includes a \$39.7 million gain on the sales of mortgage loans HFS.

<sup>(</sup>b) Refer to the Other Income and Other Expense table on page 7 for additional information.

<sup>(</sup>c) 3Q15 includes \$8.3 million of gains associated with an employee benefit plan amendment.

<sup>(</sup>d) 3Q14 expense reversal associated with the settlement of certain repurchase claims.

<sup>(</sup>e) In periods prior to 2Q15, decreases primarily relate to shares purchased under share repurchase programs.

<sup>(</sup>f) See Glossary of Terms for definitions of Key Ratios.

<sup>(</sup>g) Refer to the Non-GAAP to GAAP reconciliation on page 22 of this financial supplement.

#### FHN OTHER INCOME AND OTHER EXPENSE

Quarterly, Unaudited

						3Q15	Changes v
(Thousands)	3Q15	2Q15	1Q15	4Q14	3Q14	2Q15	3Q14
Other Income							
ATM and interchange fees	\$ 2,998	\$ 3,025	\$ 2,761	\$ 2,961	\$ 2,739	(1)%	9 %
Electronic banking fees	1,479	1,459	1,428	1,561	1,560	1 %	(5)%
Letter of credit fees	978	1,532	1,123	1,111	917	(36)%	7 %
Deferred compensation (a)	(2,309)	(35)	1,033	242	(41)	NM	NM
Gain on extinguishment of debt (b)	5,794	-	-	184	-	NM	NM
Other (c)	3,550	6,421	3,125	2,929	3,971	(45)%	(11)%
Total	\$ 12,490	\$ 12,402	\$ 9,470	\$ 8,988	\$ 9,146	1 %	37 %
Other Expense			****				
Litigation and regulatory matters (d)	\$ 10,922	\$ -	\$162,500	\$ -	\$ 35,390	NM	(69)%
Other insurance and taxes	3,283	3,455	3,329	2,722	3,909	(5)%	(16)%
Tax credit investments	439	549	395	589	311	(20)%	41 %
Travel and entertainment	2,451	2,632	1,614	2,462	2,164	(7)%	13 %
Employee training and dues	1,272	1,449	1,132	1,258	1,194	(12)%	7 %
Customer relations	1,477	1,505	1,314	1,397	1,406	(2)%	5 %
Miscellaneous loan costs	726	734	361	540	597	(1)%	22 %
Supplies	974	880	927	1,046	779	11 %	25 %
Other (e)	8,835	9,307	8,423	10,096	13,709	(5)%	(36)%
Total	\$ 30,379	\$ 20,511	\$179,995	\$ 20,110	\$ 59,459	48 %	(49)%

<sup>(</sup>a) Amounts driven by market conditions and are mirrored by changes in deferred compensation expense which is included in employee compensation expense.

<sup>(</sup>b) 3Q15 gain related to the extinguishment of \$206 million of junior subordinated notes underlying \$200 million of trust preferred debt.

<sup>(</sup>c) 2Q15 includes \$2.9 million of pre-tax gains on the sale of properties.

<sup>(</sup>d) 3Q15 includes \$12.1 million of loss accruals related to legal matters, partially offset by \$1.2 million of expense reversals associated with the settlement of a legal matter; 1Q15 loss accruals relate to the settlement of potential claims related to FHN's underwriting and origination of FHA-insured mortgage loans; 3Q14 includes \$50.0 million of loss accruals related to legal matters, partially offset by \$15.0 million of expense reversals associated with agreements with insurance companies for the recovery of expenses FHN incurred related to litigation losses in previous periods.

<sup>(</sup>e) 3Q14 includes \$3.2 million of negative valuation adjustments associated with derivatives related to prior sales of Visa Class B shares.

# FHN CONSOLIDATED PERIOD-END BALANCE SHEET

Quarterly, Unaudited

							hanges vs.
(Thousands)	3Q15	2Q15	1Q15	4Q14	3Q14	2Q15	3Q14
Assets:							
Assets: Investment securities	\$3,677,954	\$3,653,166	\$3,676,630	\$3,560,905	\$3,538,957	1 %	4 %
Loans held-for-sale	, ,	\$3,033,100 127,196			\$5,558,957 151,915		4 % (18)%
	124,308		133,958	141,285		(2)%	. ,
Loans, net of unearned income	16,725,492	16,936,772	16,732,123	16,230,166	15,812,017	(1)%	6 %
Federal funds sold	64,438	77,039	43,052	63,080	55,242	(16)%	17 %
Securities purchased under agreements to resell	793,098	816,991	831,541	659,154	561,802	(3)%	41 %
Interest-bearing cash (a)	596,689	344,944	438,633	1,621,967	275,485	73 %	NM
Trading securities	1,229,180	1,133,490	1,532,463	1,194,391	1,338,022	8 %	(8)%
Total earning assets	23,211,159	23,089,598	23,388,400	23,470,948	21,733,440	1 %	7 %
Cash and due from banks	256,342	274,256	282,800	349,171	292,687	(7)%	(12)%
Fixed income receivables (b)	83,547	91,069	190,662	42,488	197,507	(8)%	(58)%
Goodwill (c)	145,932	145,932	145,932	145,932	141,943	*	3 %
Other intangible assets, net (c)	25,624	26,922	28,220	29,518	19,044	(5)%	35 %
Premises and equipment, net (c) (d)	269,332	269,507	301,069	302,996	295,833	*	(9)%
Real estate acquired by foreclosure	35,332	40,268	39,776	39,922	47,996	(12)%	(26)%
Allowance for loan losses	(210,814)	(221,351)	(228,328)	(232,448)	(238,641)	(5)%	(12)%
Derivative assets	152,548	115,230	148,153	134,088	137,742	32 %	11 %
Other assets	1,418,317	1,408,336	1,419,204	1,385,572	1,355,046	1 %	5 %
Total assets	\$25,387,319	\$25,239,767	\$25,715,888	\$25,668,187	\$23,982,597	1 %	6 %
71.100							
Liabilities and Equity:							
Deposits:							
Savings	\$7,554,338	\$7,462,642	\$7,428,000	\$7,455,354	\$6,371,156	1 %	19 %
Other interest-bearing deposits	4,885,601	4,675,742	4,939,240	4,140,991	3,955,152	4 %	24 %
Time deposits	743,158	769,132	792,914	831,666	767,699	(3)%	(3)%
Total interest-bearing core deposits	13,183,097	12,907,516	13,160,154	12,428,011	11,094,007	2 %	19 %
Noninterest-bearing deposits	5,391,385	5,366,936	5,060,897	5,195,656	4,603,826	*	17 %
Total core deposits (e)	18,574,482	18,274,452	18,221,051	17,623,667	15,697,833	2 %	18 %
Certificates of deposit \$100,000 and more	290,738	400,021	417,503	445,272	446,938	(27)%	(35)%
Total deposits	18,865,220	18,674,473	18,638,554	18,068,939	16,144,771	1 %	17 %
Federal funds purchased	520,992	556,862	703,352	1,037,052	928,159	(6)%	(44)%
Securities sold under agreements to repurchase	332,329	311,760	309,297	562,214	479,384	7 %	(31)%
Trading liabilities	788,563	732,564	813,141	594,314	532,234	8 %	48 %
Other short-term borrowings (f)	99,887	150,350	158,745	157,218	790,080	(34)%	(87)%
Term borrowings (g)	1,341,186	1,557,647	1,573,215	1,880,105	1,491,138	(14)%	(10)%
Fixed income payables (b)	95,346	54,301	91,176	18,157	329,960	76 %	(71)%
Derivative liabilities	140,965	109,815	133,273	119,239	123,442	28 %	14 %
Other liabilities	622,586	574,090	795,878	649,359	551,615	8 %	13 %
Total liabilities	22,807,074	22,721,862	23,216,631	23,086,597	21,370,783	*	7 %
Equity:							
Common stock (h)	146,398	146,263	145,937	146,387	147,030	*	*
Capital surplus (h)	1,377,731	1,371,712	1,370,711	1,380,809	1,390,081	*	(1)%
Undivided profits	841,737	797,123	760,713	851,585	816,483	6 %	3 %
Accumulated other comprehensive loss, net	(176,676)	(188,248)	(169,159)	(188,246)	(132,835)	(6)%	33 %
Preferred stock	95,624	95,624	95,624	95,624	95,624	*	*
Noncontrolling interest (i)	295,431	295,431	295,431	295,431	295,431	*	*
Total equity	2,580,245	2,517,905	2,499,257	2,581,590	2,611,814	2 %	(1)%
Total liabilities and equity	\$25,387,319	\$25,239,767	\$25,715,888	\$25,668,187	\$23,982,597	1 %	6 %
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- (a) Includes excess balances held at Fed. 4Q14 increase driven by inflow of customer deposits and proceeds from the issuance of senior notes.
- (b) Period-end balances fluctuate based on the level of pending unsettled trades.
- (c) 4Q14 increase related to the acquisition of bank branches.
- (d) 2Q15 decrease related to sale of property.
- (e) 3Q15 average core deposits were \$18.5 billion.
- (f) 3Q14 includes increased FHLB borrowings as a result of loan growth and deposit fluctuations.
- (g) In 3Q15 FHN called \$206 million of junior subordinated notes underlying \$200 million of trust preferred debt. In 1Q15 \$304 million of FTBNA subordinated notes matured. In 4Q14 FTBNA issued \$400 million of senior bank notes.
- $(h) \quad In \ periods \ prior \ to \ 2Q15, \ decreases \ primarily \ relate \ to \ shares \ purchased \ under \ share \ repurchase \ programs.$
- (i) Consists of preferred stock of subsidiaries.

<sup>\*</sup> Amount is less than one percent.

#### FHN CONSOLIDATED AVERAGE BALANCE SHEET

Quarterly, Unaudited

						3Q15 Changes vs.		
(Thousands)	3Q15	2Q15	1Q15	4Q14	3Q14	2Q15	3Q14	
Assets:								
Earning assets:								
Loans, net of unearned income:								
Commercial, financial, and industrial (C&I)	\$9,539,650	\$9,675,107	\$8,965,657	\$8,584,065	\$8,395,553	(1)%	14 9	
Commercial real estate	1,425,528	1,371,207	1,290,246	1,287,816	1,260,715	4 %	13 9	
Consumer real estate	4,838,984	4,893,285	4,988,532	5,087,104	5,173,088	(1)%	(6)9	
Permanent mortgage	475,684	500,093	526,616	552,065	581,876	(5)%	(18)9	
Credit card and other	353,148	350,247	351,503	357,321	352,133	1 %	*	
Total loans, net of unearned income (a)	16,632,994	16,789,939	16,122,554	15,868,371	15,763,365	(1)%	6 9	
Loans held-for-sale (b)	126,072	129,519	138,373	144,061	318,743	(3)%	(60)9	
Investment securities:	120,072	12,,51,	130,373	111,001	310,713	(3)/0	(00)	
U.S. treasuries	100	100	100	100	26,764	*	NM	
U.S. government agencies	3,482,658	3,505,033	3,391,297	3,363,053	3,345,739	(1)%	4 9	
States and municipalities	13,673	14,074	14,410	14,493	17,458	(3)%	(22)9	
Other	181,817	181,749	181,858	181,806	184,934	*	(2)9	
Total investment securities	3,678,248	3,700,956	3,587,665	3,559,452	3,574,895	(1)%	3 9	
Trading securities	1,137,877	1,363,165	1,371,514	1,182,762	1,060,123	(17)%	7 9	
Other earning assets:								
Federal funds sold	35,191	31,765	23,710	26,543	37,274	11 %	(6)9	
Securities purchased under agreements to resell	762,744	760,338	777,989	672,764	644,022	*	18 9	
Interest-bearing cash (c)	806,648	465,596	1,451,826	1,011,983	288,192	73 %	NM	
Total other earning assets	1,604,583	1,257,699	2,253,525	1,711,290	969,488	28 %	66 9	
Total earning assets	23,179,774	23,241,278	23,473,631	22,465,936	21,686,614	*	7 9	
Allowance for loan losses	(216,833)	(227,765)	(232,655)	(238,850)	(240,433)	(5)%	(10)9	
Cash and due from banks	308,409	315,730	342,512	341,338	321,427	(2)%	(4)9	
Fixed income receivables	59,470	51,913	48,937	63,384	55,937	15 %	6 9	
	268,061	292,874	301,989	301,512	297,636	(8)%	(10)9	
Premises and equipment, net (d) Derivative assets								
	113,927	138,935	139,086	141,146	154,988	(18)%	(26)9	
Other assets	1,601,953	1,601,083	1,571,104	1,538,791	1,526,165	*	5 9	
Total assets	\$25,314,761	\$25,414,048	\$25,644,604	\$24,613,257	\$23,802,334	4.	6 %	
Liabilities and equity:								
Interest-bearing liabilities:								
Interest-bearing deposits:	A= ==0 +00	05.105.01.1	05.055.015	0.4.000.000	0.000.000			
Savings	\$7,578,288	\$7,437,016	\$7,377,045	\$6,929,750	\$6,327,556	2 %	20 9	
Other interest-bearing deposits	4,806,813	4,741,920	4,483,907	3,895,022	3,697,854	1 %	30 9	
Time deposits	756,397	780,355	812,749	830,412	785,154	(3)%	(4)9	
Total interest-bearing core deposits	13,141,498	12,959,291	12,673,701	11,655,184	10,810,564	1 %	22 9	
Certificates of deposit \$100,000 and more	354,376	405,696	423,480	451,669	464,792	(13)%	(24)	
Federal funds purchased	529,156	649,464	1,079,531	1,137,909	1,028,852	(19)%	(49)9	
Securities sold under agreements to repurchase	330,114	339,874	474,448	471,712	406,219	(3)%	(19)9	
Trading liabilities	722,031	713,133	728,553	634,375	621,880	1 %	16 9	
Other short-term borrowings (e)	138,698	227,650	165,408	302,353	1,093,014	(39)%	(87)9	
Term borrowings (f)	1,461,173	1,570,953	1,621,983	1,664,924	1,499,959	(7)%	(3)9	
Total interest-bearing liabilities	16,677,046	16,866,061	17,167,104	16,318,126	15,925,280	(1)%	5 9	
Noninterest-bearing deposits	5,392,294	5,189,939	5,098,361	4,974,748	4,602,292	4 %	17 9	
- ·		.,,						
Fixed income payables	26,220	27,608	34,800	40,273	36,762	(5)%	(29)	
Derivative liabilities	105,644	123,397	124,305	124,530	130,997	(14)%	(19)9	
Other liabilities	568,013	695,114	612,513	503,851	475,162	(18)%	20 9	
Total liabilities	22,769,217	22,902,119	23,037,083	21,961,528	21,170,493	(1)%	8 9	
Equity:								
Common stock (g)	146,324	146,146	146,225	146,789	147,820	*	(1)	
Capital surplus (g)	1,374,195	1,370,653	1,377,178	1,387,116	1,408,682	*	(2)9	
Undivided profits	818,909	775,881	868,605	846,656	810,164	6 %	1 9	
Accumulated other comprehensive loss, net	(184,939)	(171,806)	(175,542)	(119,887)	(125,880)	8 %	47 9	
Preferred stock	95,624	95,624	95,624	95,624	95,624	*	*	
Noncontrolling interest (h)	295,431	295,431	295,431	295,431	295,431	*	*	
Total equity	2,545,544	2,511,929	2,607,521	2,651,729	2,631,841	1 %	(3)9	
Total liabilities and equity						1 %	6 9	
	\$25,314,761	\$25,414,048	\$25,644,604	\$24,613,257	\$23,802,334	*	4	

<sup>\*</sup> Amount is less than one percent.

<sup>(</sup>a) Includes loans on nonaccrual status.

<sup>(</sup>b) 4Q14 decrease related to the sale of mortgage loans HFS in third quarter.

<sup>(</sup>c) Includes excess balances held at Fed. 1Q15 and 4Q14 increase driven by inflow of customer deposits and proceeds from the issuance of senior notes in fourth quarter.

<sup>(</sup>d) 2Q15 and 3Q15 decrease related to sale of property in second quarter.

<sup>(</sup>e) 3Q14 includes increased FHLB borrowings as a result of loan growth and deposit fluctuations.

<sup>(</sup>f) In 3Q15 FHN called \$206 million of junior subordinated notes underlying \$200 million of trust preferred debt. In 1Q15 \$304 million of FTBNA subordinated notes matured. In 4Q14 FTBNA issued \$400 million of senior bank notes.

 $<sup>(</sup>g) \quad \text{Decreases primarily relate to shares purchased under share repurchase programs}.$ 

<sup>(</sup>h) Consists of preferred stock of subsidiaries.

# FHN CONSOLIDATED NET INTEREST INCOME (a)

						3Q15 Changes vs.	
(Thousands)	3Q15	2Q15	1Q15	4Q14	3Q14	2Q15	3Q14
Interest Income:							
Loans, net of unearned income (b)	\$152,795	\$155,565	\$146,192	\$148,078	\$146,931	(2)%	4 %
Loans held-for-sale	1,311	1,350	1,491	1,483	3,263	(3)%	(60)%
Investment securities:							
U.S. treasuries	-	-	-	-	5	NM	NM
U.S. government agencies	21,366	21,432	20,955	21,317	21,376	*	*
States and municipalities	97	97	125	159	109	*	(11)%
Other	1,864	1,853	1,876	1,875	1,866	1 %	*
Total investment securities	23,327	23,382	22,956	23,351	23,356	*	*
Trading securities	8,476	9,289	9,281	8,701	7,944	(9)%	7 %
Other earning assets:							
Federal funds sold	88	79	57	69	92	11 %	(4)%
Securities purchased under agreements to resell (c)	(112)	(254)	(252)	(217)	(363)	56 %	69 %
Interest-bearing cash	490	267	874	611	134	84 %	NM
Total other earning assets	466	92	679	463	(137)	NM	NM
Interest income	\$186,375	\$189,678	\$180,599	\$182,076	\$181,357	(2)%	3 %
_							
Interest Expense:							
Interest-bearing deposits:	44.505			** **			
Savings	\$2,785	\$2,970	\$3,307	\$3,087	\$2,600	(6)%	7 %
Other interest-bearing deposits	1,118	1,104	957	760	754	1 %	48 %
Time deposits	1,230	1,324	1,432	1,742	1,786	(7)%	(31)%
Total interest-bearing core deposits	5,133	5,398	5,696	5,589	5,140	(5)%	*
Certificates of deposit \$100,000 and more	756	830	882	513	685	(9)%	10 %
Federal funds purchased	338	408	673	729	654	(17)%	(48)%
Securities sold under agreements to repurchase	32	42	95	83	63	(24)%	(49)%
Trading liabilities	4,258	3,770	3,914	3,950	3,782	13 %	13 %
Other short-term borrowings	294	276	278	388	548	7 %	(46)%
Term borrowings (d)	9,314	9,666	9,664	9,146	8,445	(4)%	10 %
Interest expense	20,125	20,390	21,202	20,398	19,317	(1)%	4 %
Net interest income - tax equivalent basis	166,250	169,288	159,397	161,678	162,040	(2)%	3 %
Fully taxable equivalent adjustment	(2,688)	(2,648)	(2,531)	(2,628)	(2,499)	(2)%	(8)%
Net interest income	\$163,562	\$166,640	\$156,866	\$159,050	\$159,541	(2)%	3 %

NM - Not meaningful

\* Amount is less than one percent.

(a) Net interest income adjusted to a fully taxable equivalent ("FTE") basis assuming a statutory federal income tax of 35 percent and, where applicable, state income taxes.

<sup>(</sup>b) Includes interest on loans in nonaccrual status.
(c) Driven by negative market rates on reverse repurchase agreements.
(d) 4Q14 increase related to the issuance of \$400 million of senior notes.

# FHN CONSOLIDATED AVERAGE BALANCE SHEET: YIELDS AND RATES

Quarterly, Unaudited

	3Q15	2Q15	1Q15	4Q14	3Q14
Assets:					
Earning assets (a):					
Loans, net of unearned income (b):					
Commercial loans	3,50 %	3.60 %	3.50 %	3.55 %	3.51 %
Retail loans	3.94	3.94	3.96	3.55 % 3.97	4.01
Total loans, net of unearned income (c)	3.65	3.71	3.67	3.71	3.70
Loans held-for-sale	4.16	4.17	4.31	4.12	4.09
nvestment securities:	4.10	4.17	4.31	4.12	4.09
U.S. treasuries	NM	NM	NM	NM	0.07
0.00.00	2.45	2.45	2.47	2.54	2.56
U.S. government agencies	2.45	2.43	3.46	4.38	2.50
States and municipalities Other	4.10	4.08	4.13	4.38	4.04
Total investment securities	2.54	2.53	2.56	2.62	2.61
	2.54	2.53	2.56	2.62	3.00
Frading securities	2.98	2.73	2./1	2.94	3.00
Other earning assets:	1.00	1.00	0.07	1.02	0.00
Federal funds sold	1.00	1.00	0.97		0.98
Securities purchased under agreements to resell (d)	(0.06)	(0.13)	(0.13)	(0.13)	(0.22)
Interest-bearing cash	0.24	0.23	0.24	0.24	0.19
Total other earning assets	0.12	0.03	0.12	0.11	(0.06)
nterest income/total earning assets	3.20 %	3.27 %	3.11 %	3.22 %	3.33 %
Liabilities:					
Interest-bearing liabilities:					
nterest-bearing deposits:					
Savings	0.15 %	0.16 %	0.18 %	0.18 %	0.16 %
Other interest-bearing deposits	0.09	0.09	0.09	0.08	0.08
Time deposits	0.65	0.68	0.71	0.83	0.90
Total interest-bearing core deposits	0.15	0.17	0.18	0.19	0.19
Certificates of deposit \$100,000 and more	0.85	0.82	0.84	0.45	0.59
Federal funds purchased	0.25	0.25	0.25	0.25	0.25
ecurities sold under agreements to repurchase	0.04	0.05	0.08	0.07	0.06
rading liabilities	2.34	2.12	2.18	2.47	2.41
Other short-term borrowings	0.84	0.49	0.68	0.51	0.20
erm borrowings (e)	2.55	2.47	2.39	2.20	2.25
nterest expense/total interest-bearing liabilities	0.48	0.48	0.50	0.50	0.48
Net interest spread	2.72 %	2.79 %	2.61 %	2.72 %	2.85 %
Effect of interest-free sources used to fund earning assets	0.13	0.13	0.13	0.14	0.12
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Yields are adjusted to a FTE basis assuming a statutory federal income tax rate of 35 percent and, where applicable, state income taxes.

<sup>(</sup>a) Earning assets yields are expressed net of unearned income.

<sup>(</sup>b) Includes loan fees and cash basis interest income.

<sup>(</sup>c) Includes loans on nonaccrual status.

<sup>(</sup>d) Driven by negative market rates on reverse repurchase agreements.

<sup>(</sup>e) Rates are expressed net of unamortized debenture cost for term borrowings.

# FHN CAPITAL HIGHLIGHTS

Quarterly, Unaudited

						3Q15 C	hanges vs.
(Dollars and shares in thousands)	3Q15	2Q15	1Q15	4Q14	3Q14	2Q15	3Q14
Common equity tier 1 capital (a) (c)	\$2,226,189	\$2,172,768	\$2,133,554	N/A	N/A	2 %	NM
Tier 1 capital (a) (b) (c)	\$2,516,194	\$2,500,612	\$2,452,297	\$2,813,503	\$2,783,147	1 %	(10)%
Total capital (a) (d)	\$2,781,354	\$2,922,582	\$2,912,671	\$3,148,336	\$3,121,359	(5)%	(11)%
Risk-weighted assets ("RWA") (a)	\$20,783,031	\$20,869,862	\$20,707,078	\$19,452,656	\$19,238,109	*	8 %
Average assets for leverage (a) (c)	\$25,280,856	\$25,347,048	\$25,570,905	\$24,625,820	\$23,748,667	*	6 %
Common equity tier 1 ratio (a) (c)	10.71 %	10.41 %	10.30 %	N/A	N/A		
Tier 1 ratio (a) (c)	12.11 %	11.98 %	11.84 %	14.46 %	14.47 %		
Total capital ratio (a)	13.38 %	14.00 %	14.07 %	16.18 %	16.22 %		
Leverage ratio (a) (c)	9.95 %	9.87 %	9.59 %	11.43 %	11.72 %		
Tier 1 common to risk-weighted assets (c) (e)	N/A	N/A	N/A	11.43 %	11.40 %		
Total equity to total assets	10.16 %	9.98 %	9.72 %	10.06 %	10.89 %		
Tangible common equity/tangible assets							
("TCE/TA") (e)	8.00 %	7.80 %	7.57 %	7.90 %	8.65 %		
Period-end shares outstanding (f)	234,237	234,021	233,499	234,220	235,249	*	*
Cash dividends declared per common share	\$0.06	\$0.06	\$0.06	\$0.05	\$0.05	*	20 %
Book value per common share	\$9.35	\$9.09	\$9.03	\$9.35	\$9.44		
Tangible book value per common share (e)	\$8.61	\$8.35	\$8.28	\$8.60	\$8.76		
Market capitalization (millions)	\$3,321.5	\$3,667.1	\$3,336.7	\$3,180.7	\$2,888.9		

Certain previously reported amounts have been reclassified to agree with current presentation.

- (a) All quarters in 2015 reflect revisions to regulatory capital definitions under the Basel III risk-based capital rules as phased-in.
- (b) FHN's outstanding trust preferred securities were redeemed in 3Q15. 2Q15 and 1Q15 include \$50 million of Tier 1 qualifying trust preferred securities. All periods in 2014 include \$200 million of Tier 1 qualifying trust preferred securities.
- (c) See Glossary of Terms for definition of ratio.
- (d) FHN's outstanding trust preferred securities were redeemed in 3Q15. 2Q15 and 1Q15 include \$150 million of Tier 2 qualifying trust preferred which are excluded from Tier 1 under Basel III.
- (e) Refer to the Non-GAAP to GAAP reconciliation on page 22 of this financial supplement.
- (f) In periods prior to 2Q15, decreases primarily relate to shares purchased under share repurchase programs.

<sup>\*</sup> Amount is less than one percent.

# FHN BUSINESS SEGMENT HIGHLIGHTS

Quarterly, Unaudited

						3Q15 Changes vs	
Thousands)	3Q15	2Q15	1Q15	4Q14	3Q14	2Q15	3Q1
Regional Banking							
Net interest income	\$165,258	\$165,908	\$154.409	\$157.557	\$153.868	*	7 %
Noninterest income	62,773	65,989	60,204	64,331	64,155	(5)%	(2)%
Total revenues	228,031	231,897	214,613	221,888	218,023	(2)%	5 %
Provision for loan losses	6,696	17,078	4,915	5,568	2,204	(61)%	NM
Noninterest expense	135,776	144,203	135,780	137,546	135,903	(6)%	*
Income before income taxes	85,559	70,616	73,918	78,774	79,916	21 %	7 %
Provision for income taxes	30,809	24,996	26,381	28,057	28,561	23 %	8 %
Net income	\$54,750	\$45,620	\$47,537	\$50,717	\$51,355	20 %	7 %
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Fixed Income							
Net interest income	\$3,008	\$4,297	\$4,323	\$3,675	\$2,950	(30)%	2 %
Noninterest income	51,756	56,001	61,565	48,506	49,896	(8)%	4 %
Total revenues	54,764	60,298	65,888	52,181	52,846	(9)%	4 %
Noninterest expense (a)	59,783	51,214	54,683	46,218	47,915	17 %	25 %
Income before income taxes	(5,019)	9,084	11,205	5,963	4,931	NM	NM
Provision for income taxes	(2,359)	3,171	4,167	2,059	1,696	NM	NM
Net income	\$(2,660)	\$5,913	\$7,038	\$3,904	\$3,235	NM	NM
Corporate							
Net interest income/(expense)	<b>\$(19,037)</b>	\$(17,376)	\$(16,084)	\$(18,038)	\$(14,246)	(10)%	(34)%
Noninterest income	8,559	3,901	5,385	4,400	4,139	NM	NM
Total revenues	(10,478)	(13,475)	(10,699)	(13,638)	(10,107)	22 %	(4)%
Noninterest expense	11,521	13,770	14,169	14,017	16,511	(16)%	(30)%
Loss before income taxes	(21,999)	(27,245)	(24,868)	(27,655)	(26,618)	19 %	17 %
Benefit for income taxes	(24,841)	(15,882)	(11,640)	(19,601)	(16,928)	(56)%	(47)%
Net income/(loss)	\$2,842	\$(11,363)	\$(13,228)	\$(8,054)	\$(9,690)	NM	NM
Non-Strategic							
Net interest income	\$14,333	\$13,811	\$14,218	\$15,856	\$16,969	4 %	(16)%
Noninterest income (b)	2,015	4,410	2,535	2,361	39,625	(54)%	(95)%
Total revenues	16,348	18,221	16,753	18,217	56,594	(10)%	(71)%
Provision/(provision credit) for loan losses	(5,696)	(15,078)	85	432	3,796	62 %	NM
Noninterest expense (c)	8,356	9.207	171,589	9.528	43.687	(9)%	(81)%
Income/(loss) before income taxes	13,688	24,092	(154,921)	8,257	9,111	(43)%	50 %
Provision/(benefit) for income taxes	5,288	9,305	(41,169)	3,184	3,513	(43)%	51 %
Net income/(loss)	\$8,400	\$14,787	\$(113,752)	\$5,073	\$5,598	(43)%	50 %
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Total Consolidated							
Net interest income	\$163,562	\$166,640	\$156,866	\$159,050	\$159,541	(2)%	3 %
	125,103	130,301	129,689	119,598	157,815	(4)%	(21)%
			286,555	278,648	317,356	(3)%	(9)%
Noninterest income Total revenues	288,665	296,941	200,333				
Noninterest income	288,665 1,000		,			(50)%	(83)%
Noninterest income Total revenues Provision for loan losses	,	2,000 218,394	5,000 376,221	6,000 207,309	6,000 244,016	(50)% (1)%	(83)% (12)%
Noninterest income Total revenues Provision for loan losses Noninterest expense	1,000 215,436	2,000 218,394	5,000 376,221	6,000 207,309	6,000	(1)%	(83)% (12)% 7 %
Noninterest income Total revenues Provision for loan losses	1,000	2,000	5,000	6,000	6,000 244,016	. ,	(12)%

<sup>\*</sup> Amount is less than one percent.

<sup>(</sup>a) 3Q15 includes an \$11.6 million charge to litigation and regulatory matters related to the resolution of a legal matter.
(b) 3Q14 includes \$39.7 million of gains on the sales of HFS mortgage loans.
(c) 1Q15 includes \$162.5 million of loss accruals related to the settlement of potential claims related to FHN's underwriting and origination of FHA-insured mortgage loans; 3Q14 includes \$50.0 million of loss accruals related to legal matters, partially offset by \$15.0 million of expense reversals related to agreements with insurance companies for the recovery of expenses FHN incurred related to litigation losses in previous periods.

						3Q15 Change	
	3Q15	2Q15	1Q15	4Q14	3Q14	2Q15	3Q1
Income Statement (thousands)							
Net interest income	\$165,258	\$165,908	\$154,409	\$157,557	\$153,868	*	7 %
Provision for loan losses	6,696	17,078	4,915	5,568	2,204	(61)%	NM
Noninterest income:	,	· ·	,	,	,	` /	
NSF / Overdraft fees (a)	11,678	10,664	9,144	11,619	11,425	10 %	2 %
Cash management fees	8,482	8,884	8,878	8,719	8,522	(5)%	*
Debit card income	3,318	3,327	3,064	3,117	2,945	*	13 %
Other	4,398	4,538	4,537	4,655	4,705	(3)%	(7)%
Total deposit transactions and cash management	27,876	27,413	25,623	28,110	27,597	2 %	1 %
Brokerage, management fees and commissions	11,620	12,456	11,399	11,647	12,333	(7)%	(6)%
Trust services and investment management	6,605	7,432	6,713	6,960	6,794	(11)%	(3)%
Bankcard income	5,269	5,562	4,915	5,469	5,224	(5)%	1 %
Other service charges	2,562	2,637	2,422	2,395	2,630	(3)%	(3)%
Miscellaneous revenue	8,841	10,489	9,132	9,750	9,577	(16)%	(8)%
Total noninterest income	62,773	65,989	60,204	64,331	64,155	(5)%	(2)%
Noninterest expense:							
Employee compensation, incentives, and benefits	49,078	49,692	48,272	46,175	46,259	(1)%	6 %
Other (b)	86,698	94,511	87,508	91,371	89,644	(8)%	(3)%
Total noninterest expense	135,776	144,203	135,780	137,546	135,903	(6)%	*
Income before income taxes	\$85,559	\$70,616	\$73,918	\$78,774	\$79,916	21 %	7 %
PPNR (c)	92,255	87,694	78,833	84,342	82,120	5 %	12 %
Efficiency ratio (d)	59.54 %	62.18 %	63.27 %	61.99 %	62.33 %		
Balance Sheet (millions)							
Average loans	\$14,312	\$14,326	\$13,513	\$13,129	\$12,886	*	11 %
Average other earning assets	58	55	48	52	63	5 %	(8)%
Total average earning assets	14,370	14,381	13,561	13,181	12,949	*	11 %
Average core deposits	16,976	16,752	16,263	15,335	14,639	1 %	16 %
Average other deposits	354	406	423	452	464	(13)%	(24)%
Total average deposits	17,330	17,158	16,686	15,787	15,103	1 %	15 %
Total period-end deposits	17,287	17,226	17,240	16,373	15,119	*	14 %
Total period-end assets	15,163	15,264	14,894	14,350	13,695	(1)%	11 %
Net interest margin (e)	4.63 %	4.69 %	4.68 %	4.78 %	4.74 %	(1)/0	11 /0
Net interest spread	3.33	3.35	3.37	3.36	3.41		
Loan yield	3.45	3.48	3.51	3.50	3.56		
Deposit average yield	0.12	0.13	0.14	0.14	0.15		
Sepon areago juia	V.12	0.15	0.11	0.11	0.13		
Key Statistics							
Financial center locations (f)	174	175	178	178	172	(1)%	1 %

NM - Not meaningful \* Amount is less than one percent.

<sup>(</sup>a) 1Q15 levels primarily attributable to seasonality in NSF fees.

<sup>(</sup>b) 3Q15 decrease primarily driven by lower allocated personnel expenses due in large part to gains recognized in third quarter related to an employee benefit plan amendment.
(c) Pre-provision net revenue is not a GAAP number but is used in regulatory stress test reporting. The presentation of PPNR in this Financial Supplement follows the regulatory

<sup>(</sup>d) Noninterest expense divided by total revenue.

<sup>(</sup>e) Net interest margin is computed using total net interest income adjusted for FTE assuming a statutory federal income tax rate of 35 percent and, where applicable, state income

<sup>4</sup>Q14 increase related to the acquisition of bank branches. The five branches of TrustAtlantic Bank were not included at September 30, 2015, but are expected to be First Tennessee Bank branches by close of business on October 16, 2015.

# FHN FIXED INCOME

Quarterly, Unaudited

						3Q15 Changes v	
	3Q15	2Q15	1Q15	4Q14	3Q14	2Q15	3Q14
Income Statement (thousands)							
Net interest income	\$3,008	\$4,297	\$4,323	\$3,675	\$2,950	(30)%	2 %
Noninterest income:							
Fixed income product revenue	42,969	46,685	53,510	39,030	41,216	(8)%	4 %
Other	8,787	9,316	8,055	9,476	8,680	(6)%	1 %
Total noninterest income	51,756	56,001	61,565	48,506	49,896	(8)%	4 %
Noninterest expense (a)	59,783	51,214	54,683	46,218	47,915	17 %	25 %
Income before income taxes	\$(5,019)	\$9,084	\$11,205	\$5,963	\$4,931	NM	NM
Efficiency ratio (b)	NM	84.93 %	82.99 %	88.57 %	90.67 %		
Fixed income product average daily revenue	\$671	\$729	\$877	\$630	\$644	(8)%	4 %
Balance Sheet (millions)							
Average trading inventory	\$1,133	\$1,358	\$1,366	\$1,177	\$1,054	(17)%	7 %
Average other earning assets	763	761	781	677	648	*	18 %
Total average earning assets	1,896	2,119	2,147	1,854	1,702	(11)%	11 %
Total period-end assets	2,361	2,273	2,808	2,138	2,338	4 %	1 %
Net interest margin (c)	0.73 %	0.87 %	0.83 %	0.85 %	0.75 %		

# FHN CORPORATE

						3Q15 C	hanges vs.
	3Q15	2Q15	1Q15	4Q14	3Q14	2Q15	3Q14
Income Statement (thousands)							
Net interest income/(expense)	\$(19,037)	\$(17,376)	\$(16,084)	\$(18,038)	\$(14,246)	(10)%	(34)%
Noninterest income excluding securities gains/(losses) (a)	8,904	3,893	5,109	4,400	4,005	NM	NM
Securities gains/(losses), net	(345)	8	276	-	134	NM	NM
Noninterest expense	11,521	13,770	14,169	14,017	16,511	(16)%	(30)%
Loss before income taxes	\$(21,999)	\$(27,245)	\$(24,868)	\$(27,655)	\$(26,618)	19 %	17 %
Average Balance Sheet (millions)							
Average loans	\$120	\$128	\$138	\$148	\$153	(6)%	(22)%
Total earning assets	\$4,592	\$4,282	\$5,162	\$4,703	\$3,999	7 %	15 %
Net interest margin (b)	(1.63)%	(1.63)%	(1.28)%	(1.40)%	(1.25)%		

<sup>\*</sup> Amount is less than one percent.

(a) 3Q15 includes an \$11.6 million charge to litigation and regulatory matters related to the resolution of a legal matter.

<sup>(</sup>b) Noninterest expense divided by total revenue.

<sup>(</sup>c) Net interest margin is computed using total net interest income adjusted for FTE assuming a statutory federal income tax rate of 35 percent and, where applicable, state income taxes.

NM - Not meaningful
(a) 3Q15 includes a \$5.8 million gain related to the extinguishment of debt.

Net interest margin is computed using total net interest income adjusted for FTE assuming a statutory federal income tax rate of 35 percent and, where applicable, state income taxes.

						3Q15 Changes vs.	
	3Q15	2Q15	1Q15	4Q14	3Q14	2Q15	3Q14
Income Statement (thousands)							
Net interest income	\$14,333	\$13,811	\$14,218	\$15,856	\$16,969	4 %	(16)%
Noninterest income:							
Mortgage warehouse valuation (a)	698	270	1,228	1,240	41,287	NM	(98)%
Miscellaneous revenue (b)	1,317	4,140	1,307	1,121	(667)	(68)%	NM
Total noninterest income excluding securities gains/(losses)	2,015	4,410	2,535	2,361	40,620	(54)%	(95)%
Securities gains/(losses), net	-	-	-	-	(995)	NM	NM
Noninterest expense:							
Repurchase and foreclosure provision (c)	-	-	-	-	(4,300)	NM	NM
Other expenses (d)	8,356	9,207	171,589	9,528	47,987	(9)%	(83)%
Total noninterest expense	8,356	9,207	171,589	9,528	43,687	(9)%	(81)%
Provision/(provision credit) for loan losses	(5,696)	(15,078)	85	432	3,796	62 %	NM
Income/(loss) before income taxes	\$13,688	\$24,092	\$(154,921)	\$8,257	\$9,111	(43)%	50 %
Average Balance Sheet (millions)							
Loans	\$2,201	\$2,337	\$2,472	\$2,592	\$2,724	(6)%	(19)%
Loans held-for-sale (e)	113	115	120	125	298	(2)%	(62)%
Trading securities	5	5	5	6	6	*	(17)%
Allowance for loan losses	(87)	(99)	(105)	(110)	(111)	(12)%	(22)%
Other assets	14	51	63	72	78	(73)%	(82)%
Total assets	2,246	2,409	2,555	2,685	2,995	(7)%	(25)%
Net interest margin (f)	2.46 %	2.25 %	2.19 %	2.32 %	2.23 %		
Efficiency ratio (g)	51.11 %	50.53 %	NM	52.30 %	75.86 %		
Mortgage Warehouse - Period-end (millions)							
Ending warehouse balance (loans held-for-sale)	\$104	\$106	\$108	\$115	\$120	(2)%	(13)%
Key Servicing Metric		* * * * * * * * * * * * * * * * * * * *				. , , , ,	
Ending servicing portfolio (millions) (h)	\$879	\$922	\$966	\$1,013	\$1,090	(5)%	(19)%
NM Numerica C1					. ,	. /	

<sup>\*</sup> Amount is less than one percent.

<sup>(</sup>a) 3Q14 includes \$39.7 million of gains on the sale of HFS mortgage loans.

<sup>(</sup>b) 2Q15 includes a \$2.7 million pre-tax gain on sale of property.

<sup>(</sup>c) 3Q14 expense reversal associated with the settlement of certain repurchase claims.

<sup>(</sup>d) 1Q15 includes \$162.5 million of loss accruals related to the settlement of potential claims related to FHN's underwriting and origination of FHA-insured mortgage loans; 3Q14 includes \$50.0 million of loss accruals related to legal matters, partially offset by \$15.0 million of expense reversals associated with agreements with insurance companies for the recovery of expenses FHN incurred related to litigation losses in previous periods.

<sup>(</sup>e) 4Q14 decrease relates to the sale of mortgage loans HFS late in third quarter.

<sup>(</sup>f) Net interest margin is computed using total net interest income adjusted for FTE assuming a statutory federal income tax rate of 35 percent and, where applicable, state income taxes.

<sup>(</sup>g) Noninterest expense divided by total revenue excluding securities gains/(losses).

<sup>(</sup>h) Includes mortgage loans serviced from FHN's legacy mortgage banking business, legacy equity lending serviced for others, and mortgage loans in portfolio and warehouse.

# FHN ASSET QUALITY: CONSOLIDATED Quarterly, Unaudited

						3Q15 Changes vs.	
(Thousands)	3Q15	2Q15	1Q15	4Q14	3Q14	2Q15	3Q14
Allowance for Loan Losses Walk-Forward							
Beginning reserve	\$221,351	\$228,328	\$232,448	\$238,641	\$243,628	(3)%	(9)%
Provision	1,000	2,000	5,000	6,000	6,000	(50)%	(83)%
Charge-offs	(21,810)	(19,434)	(17,999)	(23,306)	(23,684)	12 %	(8)%
Recoveries	10,273	10,457	8,879	11,113	12,697	(2)%	(19)%
Ending balance	\$210,814	\$221,351	\$228,328	\$232,448	\$238,641	(5)%	(12)%
Reserve for unfunded commitments	6,231	5,561	4,135	4,770	2,313	12 %	NM
Total allowance for loan losses plus reserve for unfunded commitments	\$217,045	\$226,912	\$232,463	\$237,218	\$240,954	(4)%	(10)%
Allowance for Loan Losses							
Regional Banking	\$128,942	\$132,741	\$125,982	\$126,812	\$127,873	(3)%	1 %
Non-Strategic	81,872	88,610	102,346	105,636	110,768	(8)%	(26)%
Total allowance for loan losses	\$210,814	\$221,351	\$228,328	\$232,448	\$238,641	(5)%	(12)%
		7			1	(-)	7
Nonperforming Assets							
Regional Banking	¢50.00¢	\$60,004	\$62,620	¢64.654	¢70.905	(26)0/	(20)0/
Nonperforming loans Foreclosed real estate (a)	\$50,986 17,042	\$69,094 19,230	\$63,620 19,704	\$64,654 20,451	\$70,805	(26)%	(28)% (33)%
Total Regional Banking	\$68,028	\$88,324	\$83,324	\$85,105	25,404 \$96,209	(11)%	(29)%
Non-Strategic	\$00,020	\$66,324	\$63,324	\$65,105	\$90,209	(23)%	(29)%
Nonperforming loans	\$129,951	\$130,894	\$133,804	\$135,740	\$139,038	(1)%	(7)%
Nonperforming loans held-for-sale after fair value adjustments	7,347	6,372	6,888	7,643	7,931	15 %	(7)%
Foreclosed real estate (a)	8.830	9,879	9,977	9,979	9,857	(11)%	(10)%
Total Non-Strategic	\$146,128	\$147,145	\$150,669	\$153,362	\$156,826	(1)%	(7)%
Corporate	\$140,120	φ147,143	\$150,007	\$133,302	\$130,620	(1)/0	(7)/0
Nonperforming loans	\$3,043	\$3,079	\$2,805	\$3,045	\$3,903	(1)%	(22)%
Total nonperforming assets	\$217,199	\$238,548	\$236,798	\$241,512	\$256,938	(9)%	(15)%
Net Charge-Offs Pagional Payling	\$10,495	\$10,318	\$5,745	\$6,629	\$6,132	2 %	71 %
Regional Banking Non-Strategic	1,042	(1,341)	3,375	5,564	4,855	NM	(79)%
			· · · · · · · · · · · · · · · · · · ·				
Total net charge-offs	\$11,537	\$8,977	\$9,120	\$12,193	\$10,987	29 %	5 %
Consolidated Key Ratios (b)							
NPL %	1.10 %	1.20 %	1.20 %	1.25 %	1.35 %		
NPA %	1.25	1.37	1.37	1.44	1.57		
Net charge-offs %	0.28	0.21	0.23	0.30	0.28		
Allowance / loans	1.26	1.31	1.36	1.43	1.51		
Allowance / NPL	1.15 x	1.09 x	1.14 x	1.14 x	1.12 x		
Allowance / NPA	1.00 x	0.95 x	0.99 x	0.99 x	0.96 x		
Allowance / net charge-offs	4.61 x	6.15 x	6.17 x	4.81 x	5.47 x		
0.1							
Other Loans past due 90 days or more (c)	\$38,455	\$39,077	\$46,889	\$50,699	\$57,786	(2)%	(33)%
Guaranteed portion (c)	16,856	16,221	18,552	24,036	27,020	4 %	(38)%
Foreclosed real estate from government insured loans	9,460	11,159	10,096	9,492	12,735	(15)%	(26)%
Period-end loans, net of unearned income (millions)	16,725	16,937	16,732	16,230	15,812	(1)%	6 %
NM Not maningful	10,120	10,731	10,732	10,230	12,012	(1)/0	0 /0

NM - Not meaningful

\* Amount is less than one percent.

(a) Excludes foreclosed real estate from government-insured mortgages.

(b) See Glossary of Terms for definitions of Consolidated Key Ratios.

(c) Includes loans held-for-sale.

# FHN ASSET QUALITY: CONSOLIDATED

						3Q15 Ch	anges vs.
	3Q15	2Q15	1Q15	4Q14	3Q14	2Q15	3Q1
Key Portfolio Details							
C&I							
Period-end loans (\$ millions)	\$9,610	\$9,833	\$9,638	\$9,007	\$8,477	(2)%	13 %
80+ Deling. % (a)	0.09%	0.08%	0.07%	0.05%	0.10%	(2)/0	10 /
NPL %	0.31	0.44	0.35	0.36	0.49		
Charge-offs % (qtr. annualized)	0.26	0.17	0.07	0.19	NM		
Allowance / loans %	0.74%	0.80%	0.70%	0.74%	0.82%		
Allowance / charge-offs	2.83x	4.85x	10.41x	4.05x	NM		
Commercial Real Estate							
Period-end loans (\$ millions)	\$1,488	\$1,401	\$1,321	\$1,278	\$1,278	6 %	16 %
60+ Deling. % (a) (b)	0.43%	0.23%	0.33%	0.14%	0.33%	- ,,	
NPL %	0.54	0.84	1.01	1.20	1.11		
Charge-offs % (qtr. annualized)	NM	0.22	0.03	NM	0.47		
Allowance / loans %	1.70%	1.53%	1.34%	1.45%	1.21%		
Allowance / charge-offs	NM	7.29x	45.37x	NM	2.64x		
Consumer Real Estate	***	***		****			
Period-end loans (\$ millions)	\$4,814	\$4,870	\$4,923	\$5,048	\$5,131	(1)%	(6)%
0+ Delinq. % (a)	0.92%	0.94%	0.98%	1.10%	1.04%		
NPL %	2.32	2.35	2.43	2.39	2.41		
Charge-offs % (qtr. annualized)	0.18	NM	0.31	0.38	0.60		
Allowance / loans %	1.71%	1.75%	2.22%	2.24%	2.31%		
Allowance / charge-offs	9.41x	NM	7.06x	5.85x	3.83x		
Permanent Mortgage							
Period-end loans (\$ millions)	\$464	\$488	\$512	\$539	\$573	(5)%	(19)%
0+ Delinq. % (a)	2.01%	2.26%	2.76%	1.72%	2.73%		
NPL %	7.30	6.66	6.43	6.32	5.93		
Charge-offs % (qtr. annualized)	0.67	0.11	0.44	1.00	0.25		
Allowance / loans %	4.33%	4.59%	3.94%	3.55%	3.53%		
Allowance / charge-offs	6.25x	40.53x	8.79x	3.46x	14.17x		
Credit Card and Other							
Period-end loans (\$ millions)	\$349	\$346	\$338	\$358	\$353	1 %	(1)%
0+ Delinq. % (a)	1.19%	1.09%	1.20%	1.42%	1.44%		
NPL %	0.21	0.22	0.22	0.21	0.20		
Charge-offs % (qtr. annualized)	2.79	5.73	3.51	3.33	3.19		
Allowance / loans %	3.28%	3.84%	4.01%	4.11%	4.17%		
Allowance / charge-offs	1.16x	0.66x	1.10x	1.24x	1.31x		

NM - Not meaningful
Certain previously reported amounts have been reclassified to agree with current presentation.

(a) 30+ Delinquency % includes all accounts delinquent more than one month and still accruing interest.

(b) 3Q15 increase was due to 2 purchased credit impaired loans from the 2013 MNB acquisition.

# FHN ASSET QUALITY: REGIONAL BANKING

Total Regional Banking	3015 CI	Changes vs
Periode and loans (S millions)	2Q15	
Period-end loans (S millions)		
30- Deling, % (a)   0.25%   0.21%   0.24%   0.22%   0.29%   0.29%   0.35   0.47   0.45   0.48   0.54   0.45   0.48   0.54   0.45   0.48   0.54   0.45   0.48   0.54   0.28   0.29   0.17   0.20   0.19   0.80%   0.89%   0.91%   0.89%   0.93%   0.98%   0.98%   0.91%   0.89%   0.93%   0.98%   0.98%   0.91%   0.89%   0.93%   0.98%   0.98%   0.91%   0.89%   0.93%   0.98%   0.98%   0.92%   0.98%   0.93%   0.98%   0.93%   0.98%   0.93%   0.98%   0.93%   0.98%   0.93%   0.98%   0.93%   0.98%   0.93%   0.98%   0.93%   0.9	(1)%	11 %
NPL %   0.35	(1)/0	11 /0
Charge-offs % (qtr. annualized)   Q.29   Q.29   Q.17   Q.20   Q.19     Allowance / Joans %   Q.89%   Q.91%   Q.89%   Q.93%   Q.93%     Allowance / Charge-offs   Q.89%   Q.91%   Q.89%   Q.93%   Q.93%     Allowance / Charge-offs   Q.89%   Q.91%   Q.89%   Q.93%     Allowance / Charge-offs   Q.89%   Q.91%   Q.89%   Q.93%   Q.89%     Allowance / Charge-offs   Q.89%   Q.91%   Q.89%   Q.93%		
Allowance / charge-offs		
Name		
Period-end loans (S millions)		
10,10%   0.10%   0.08%   0.07%   0.05%   0.09%     10,18   0.32   0.24   0.24   0.37     10,18   0.33   0.18   0.08   0.21   NM     10,20   0.72%   0.78%   0.68%   0.72%   0.81%     10,20   0.72%   0.78%   0.68%   0.72%   0.81%     10,20   0.72%   0.78%   0.68%   0.72%   0.81%     10,20   0.21x   4.48x   9.42x   3.62x   NM     10,20   0.23%   0.13%   0.14%   0.33%     10,20   0.43%   0.23%   0.23%   0.14%   0.33%     10,20   0.43%   0.23%   0.23%   0.14%   0.33%     10,20   0.43%   0.23%   0.23%   0.14%   0.33%     10,20   0.43%   0.23%   0.23%   0.14%   0.49     10,20   0.21x   0.21x   0.22x   0.03   NM   0.49     10,20   0.21x   0.22x   0.33   NM   0.49     10,20   0.21x   0.22x   0.33x   NM   0.49     10,20   0.21x   0.22x   0.33x   NM   0.49     10,20   0.22x   0.33x   0.33x   0.23x   0.23x     10,20   0.22x   0.33x   0.3x     10,20   0.22x   0.3x   0.3x     10,20   0.22x   0.3x   0.3		
NPL %   0.18   0.32   0.24   0.24   0.37     Charge-offs % (qtr. annualized)   0.33   0.18   0.08   0.08   0.21   NM     Allowance / loans %   0.72%   0.78%   0.68%   0.72%   0.81%     Allowance / charge-offs   2.21x   4.48x   9.42x   3.62x   NM     Commercial Real Estate     Period-end Ioans (\$ millions)   \$1.488   \$1.400   \$1.320   \$1.273   \$1.274     30+ Delinq, % (a) (b)   0.43%   0.23%   0.32%   0.32%   0.32%     Allowance / charge-offs % (qtr. annualized)   NM   0.22   0.03   NM   0.49     Allowance / charge-offs % (qtr. annualized)   NM   0.22   0.03   NM   0.49     Allowance / charge-offs % (qtr. annualized)   NM   0.22   0.03   NM   0.49     Allowance / charge-offs   NM   7.22x   52.33x   NM   2.46x     Consumer Real Estate     Period-end Ioans (\$ millions)   \$3.469   \$3.413   \$3.358   \$3.355     S3.56   \$3.56   \$3.450   \$3.413   \$3.358   \$3.355     Allowance / charge-offs % (qtr. annualized)   0.48%   0.47%   0.55%   0.57%   0.61%     NPL %   0.75   0.78   0.84   0.86   0.83     Charge-offs % (qtr. annualized)   0.11   0.08   0.15   0.11   0.39     Allowance / loans %   0.79%   0.73%   0.97%   0.95%   0.99%     Allowance / charge-offs & 7.62x   9.73x   6.45x   8.55x   2.55x     Credit Card, Permanent Mortgage, and Other     Period-end Ioans (\$ millions)   \$3.48   \$3.45   \$3.37   \$3.57   \$3.51     S3.50   \$3.00   \$3.72   \$3.28   3.00   \$3.01     Allowance / charge-offs % (qtr. annualized)(c)   2.49   5.57   3.22   3.00   3.01     Allowance / charge-offs & 1.19x   0.66x   1.16x   1.36x   1.36x     Allowance / charge-offs & 1.19x   0.66x   1.16x   1.36x   1.36x     Allowance / charge-offs & 1.19x   0.66x   1.16x   1.36x   1.36x     Allowance / charge-offs & 1.19x   0.66x   1.16x   1.36x   1.36x     Allowance / charge-offs & 1.19x   0.66x   1.16x   1.36x   1.36x     Allowance / charge-offs & 1.19x   0.66x   1.16x   1.36x   1.36x     Allowance / charge-offs & 1.19x   0.66x   1.16x   1.36x   1.36x     Allowance / charge-offs & 1.19x   0.66x   1.16x   1.36x   1.36x     Allowance / charge-offs & 1.19x   0.6	(2)%	14 %
Charge-offs (qtr. annualized)   0.33   0.18   0.08   0.21   NM   Allowance / loans \( \) 0.72%   0.78%   0.68%   0.72%   0.81%   Allowance / charge-offs   2.21x   4.48x   0.68%   0.72%   0.81%   Allowance / charge-offs   2.21x   4.48x   0.48x   0.22x   0.82x   NM		
Allowance / loans % Allowance / charge-offs		
Allowance / charge-offs   2.21x   4.48x   9.42x   3.62x   NM		
Commercial Real Estate   Period-end loans (\$ millions)   \$1,488   \$1,400   \$1,320   \$1,273   \$1,274   \$1,275   \$1,274   \$1,000		
Period-end loans (\$ millions)		
30+ Delinq. % (a) (b)		
NPL % Charge-offs % (qtr. annualized)         0.54 NM         0.22 0.22         0.03 0.03         NM 0.49 NM         0.49 0.48 0.48 NM           Allowance / loans % Allowance / charge-offs         1.70%         1.53%         1.33%         1.43%         1.18%           Allowance / charge-offs         NM         7.22x         52.33x         NM         2.46x           Consumer Real Estate         Period-end loans (\$ millions)         \$3,469         \$3,413         \$3,358         \$3,385         \$3,355           30+ Deling, % (a)         0.48%         0.47%         0.55%         0.57%         0.61%           NPL %         0.75         0.78         0.84         0.86         0.83           Charge-offs % (qtr. annualized)         0.11         0.08         0.15         0.11         0.39           Allowance / charge-offs         7.62x         9.73x         6.45x         8.55x         2.55x           Credit Card, Permanent Mortgage, and Other         Period-end loans (\$ millions)         \$348         \$345         \$337         \$357         \$351           Deling, % (a)         1.33%         1.18%         1.29%         1.51%         1.49%           NPL, %         0.14         0.14         0.14         0.14         0.15	6 %	17 %
Charge-offs % (qtr. annualized)         NM         0.22         0.03         NM         0.49           Allowance / loans %         1.70%         1.53%         1.33%         1.43%         1.18%           Allowance / charge-offs         NM         7.22x         52.33x         NM         2.46x           Consumer Real Estate         Period-end loans (\$ millions)         \$3,469         \$3,413         \$3,358         \$3,385         \$3,355           30+ Delinq. % (a)         0.48%         0.47%         0.55%         0.57%         0.61%           NPL %         0.75         0.78         0.84         0.86         0.83           Charge-offs % (qtr. annualized)         0.11         0.08         0.15         0.11         0.39           Allowance / loans %         0.79%         0.73%         0.97%         0.95%         0.99%           Allowance loans (\$ millions)         \$348         \$345         \$337         \$351           30+ Delinq. % (a)         1.33%         1.18%         1.29%         1.51%         1.49%           NPL %         0.14         0.14         0.15         0.14         0.15           Allowance / loans %         3.00         3.72%         3.88%         4.06%         4.07%		
Allowance   loans %   1.70%   1.53%   1.33%   1.43%   1.18%   Allowance   charge-offs   NM   7.22x   52.33x   NM   2.46x		
Allowance / charge-offs		
Consumer Real Estate   Period-end loans (\$ millions)   \$3,469   \$3,413   \$3,358   \$3,385   \$3,356   \$30+ Delinq. (% (a)   \$0.48%   \$0.47%   \$0.55%   \$0.57%   \$0.61%   \$0.175   \$0.78   \$0.84   \$0.86   \$0.83   \$0.189   \$0.11   \$0.08   \$0.15   \$0.11   \$0.39   \$0.19   \$0.79%   \$0.73%   \$0.97%   \$0.95%   \$0.99%   \$0.99%   \$0.70%   \$0.73%   \$0.97%   \$0.95%   \$0.99%   \$0.90%   \$0.90%   \$0.70%   \$0.73%   \$0.97%   \$0.95%   \$0.99%   \$0.90%   \$0.90%   \$0.70%   \$0.73%   \$0.97%   \$0.95%   \$0.99%   \$0.90%   \$0.90%   \$0.70%   \$0.73%   \$0.97%   \$0.95%   \$0.99%   \$0.90%   \$0.70%   \$0.73%   \$0.97%   \$0.95%   \$0.99%   \$0.90%   \$0.70%   \$0.73%   \$0.97%   \$0.95%   \$0.99%   \$0.90%   \$0.70%   \$0.73%   \$0.97%   \$0.95%   \$0.99%   \$0.90%   \$0.70%   \$0.73%   \$0.97%   \$0.95%   \$0.99%   \$0.99%   \$0.70%   \$0.73%   \$0.97%   \$0.95%   \$0.99%   \$0.99%   \$0.73%   \$0.97%   \$0.97%   \$0.95%   \$0.99%   \$0.99%   \$0.73%   \$0.97%   \$0.97%   \$0.95%   \$0.99%   \$0.99%   \$0.99%   \$0.73%   \$0.97%   \$0.97%   \$0.95%   \$0.99%   \$0.99%   \$0.99%   \$0.99%   \$0.73%   \$0.97%   \$0.97%   \$0.95%   \$0.99%   \$0.99%   \$0.99%   \$0.73%   \$0.97%   \$0.97%   \$0.95%   \$0.99%   \$0.99%   \$0.99%   \$0.73%   \$0.97%   \$0.97%   \$0.95%   \$0.99%		
Period-end loans (\$ millions)         \$3,469         \$3,413         \$3,358         \$3,385         \$3,356           30+ Delinq. % (a)         0.48%         0.47%         0.55%         0.57%         0.61%           NPL %         0.75         0.78         0.84         0.86         0.83           Charge-offs (qtr. annualized)         0.11         0.08         0.15         0.11         0.39           Allowance / loans %         0.79%         0.73%         0.97%         0.95%         0.99%           Allowance / charge-offs         7.62x         9.73x         6.45x         8.55x         2.55x           Credit Card, Permanent Mortgage, and Other           Period-end loans (\$ millions)         \$348         \$345         \$337         \$357         \$351           30+ Delinq. % (a)         1.33%         1.18%         1.29%         1.51%         1.49%           NPL %         0.14         0.14         0.15         0.14         0.15           Charge-offs % (qtr. annualized)(c)         2.49         5.57         3.22         3.00         3.01           Allowance / loans %         3.00%         3.72%         3.88%         4.06%         4.07%           Allowance / charge-offs         1		
30+ Delinq. % (a)		
NPL %         0.75         0.78         0.84         0.86         0.83           Charge-offs % (qtr. annualized)         0.11         0.08         0.15         0.11         0.39           Allowance / charge-offs         0.79%         0.79%         0.73%         0.97%         0.95%         0.99%           Allowance / charge-offs         7.62x         9.73x         6.45x         8.55x         2.55x           Credit Card, Permanent Mortgage, and Other         8348         \$345         \$337         \$357         \$351           30+ Deling. % (a)         1.33%         1.18%         1.29%         1.51%         1.49%           NPL %         0.14         0.14         0.15         0.14         0.15           Charge-offs % (qtr. annualized)(c)         2.49         5.57         3.22         3.00         3.01           Allowance / loans %         3.00%         3.72%         3.88%         4.06%         4.07%           Allowance / charge-offs         1.19x         0.66x         1.16x         1.36x         1.36x           Permanent Mortgage           Permanent Mortgage         2         2         2         2         2         3.41%         2.32%         2.24%           <	2 %	3 %
Charge-offs % (qtr. annualized)         0.11         0.08         0.15         0.11         0.39           Allowance / loans %         0.79%         0.73%         0.97%         0.95%         0.99%           Allowance / charge-offs         7.62x         9.73x         6.45x         8.55x         2.55x           Credit Card, Permanent Mortgage, and Other           Period-end loans (\$ millions)         \$348         \$345         \$337         \$351           30+ Delinq. % (a)         1.33%         1.18%         1.29%         1.51%         1.49%           NPL %         0.14         0.14         0.15         0.14         0.15           Charge-offs % (qtr. annualized)(c)         2.49         5.57         3.22         3.00         3.01           Allowance / loans %         3.00%         3.72%         3.88%         4.06%         4.07%           Allowance / charge-offs         1.19x         0.66x         1.16x         1.36x         1.36x           ASSET QUALITY: CORPORATE           Permanent Mortgage           Permanent Mortgage         2.24%         5.57         3.21         3.41%         2.32%         2.24%           ASSET QUALITY: CORPORATE		
Allowance / loans % 0.79% 0.73% 0.97% 0.95% 0.99% Allowance / charge-offs 7.62x 9.73x 6.45x 8.55x 2.55x    Credit Card, Permanent Mortgage, and Other Period-end loans (\$ millions) \$348 \$345 \$337 \$357 \$351   30+ Delinq. % (a) 1.33% 1.18% 1.29% 1.51% 1.49% NPL % 0.14 0.14 0.15 0.14 0.15   Charge-offs % (qtr. annualized)(c) 2.49 5.57 3.22 3.00 3.01   Allowance / loans % 3.00% 3.72% 3.88% 4.06% 4.07%   Allowance / charge-offs 1.19x 0.66x 1.16x 1.36x 1.36x    ASSET QUALITY: CORPORATE Permanent Mortgage Period-end loans (\$ millions) \$107 \$113 \$123 \$136 \$147   30+ Delinq. % (a) 2.95% 2.51% 3.41% 2.32% 2.24%		
Allowance / charge-offs   7.62x   9.73x   6.45x   8.55x   2.55x		
Period-end loans (\$ millions)         \$348         \$345         \$337         \$357         \$351           30+ Delinq. % (a)         1.33%         1.18%         1.29%         1.51%         1.49%           NPL %         0.14         0.14         0.15         0.14         0.15           Charge-offs % (qtr. annualized)(c)         2.49         5.57         3.22         3.00         3.01           Allowance / loans %         3.00%         3.72%         3.88%         4.06%         4.07%           Allowance / charge-offs         1.19x         0.66x         1.16x         1.36x         1.36x           ASSET QUALITY: CORPORATE           Permanent Mortgage           Period-end loans (\$ millions)         \$107         \$113         \$123         \$136         \$147           30+ Deling. % (a)         2.95%         2.51%         3.41%         2.32%         2.24%		
Period-end loans (\$ millions)         \$348         \$345         \$337         \$357         \$351           30+ Delinq. % (a)         1.33%         1.18%         1.29%         1.51%         1.49%           NPL %         0.14         0.14         0.15         0.14         0.15           Charge-offs % (qtr. annualized)(c)         2.49         5.57         3.22         3.00         3.01           Allowance / loans %         3.00%         3.72%         3.88%         4.06%         4.07%           Allowance / charge-offs         1.19x         0.66x         1.16x         1.36x         1.36x           ASSET QUALITY: CORPORATE           Permanent Mortgage           Period-end loans (\$ millions)         \$107         \$113         \$123         \$136         \$147           30+ Delinq. % (a)         2.95%         2.51%         3.41%         2.32%         2.24%		
30+ Delinq. % (a) 1.33% 1.18% 1.29% 1.51% 1.49% NPL % 0.14 0.14 0.15 0.14 0.15 Charge-offs % (qtr. annualized)(c) 2.49 5.57 3.22 3.00 3.01 Allowance / loans % 3.00% 3.72% 3.88% 4.06% 4.07% Allowance / charge-offs 1.19x 0.66x 1.16x 1.36x 1.36x 1.36x	1 %	(1)%
NPL %         0.14         0.14         0.15         0.14         0.15           Charge-offs % (qtr. annualized)(c)         2.49         5.57         3.22         3.00         3.01           Allowance / loans %         3.00%         3.72%         3.88%         4.06%         4.07%           Allowance / charge-offs         1.19x         0.66x         1.16x         1.36x         1.36x           ASSET QUALITY: CORPORATE           Permanent Mortgage           Period-end loans (\$ millions)         \$107         \$113         \$123         \$136         \$147           30+ Deling. % (a)         2.95%         2.51%         3.41%         2.32%         2.24%	1 /0	(1)/0
Charge-offs % (qtr. annualized)(c)         2.49         5.57         3.22         3.00         3.01           Allowance / loans %         3.00%         3.72%         3.88%         4.06%         4.07%           Allowance / charge-offs         1.19x         0.66x         1.16x         1.36x         1.36x           ASSET QUALITY: CORPORATE           Permanent Mortgage           Period-end loans (\$ millions)         \$107         \$113         \$123         \$136         \$147           30+ Deling. % (a)         2.95%         2.51%         3.41%         2.32%         2.24%		
Allowance / loans % 3.00% 3.72% 3.88% 4.06% 4.07% Allowance / charge-offs 1.19x 0.66x 1.16x 1.36x 1.36x 1.36x    ASSET QUALITY: CORPORATE  Permanent Mortgage Period-end loans (\$ millions) \$107 \$113 \$123 \$136 \$147 30+ Delinq. % (a) 2.95% 2.51% 3.41% 2.32% 2.24%		
Allowance / charge-offs 1.19x 0.66x 1.16x 1.36x 1.36x 1.36x  ASSET QUALITY: CORPORATE  Permanent Mortgage Period-end loans (\$ millions) \$107 \$113 \$123 \$136 \$147 \$19 \$109 \$109 \$109 \$109 \$109 \$109 \$109		
Permanent Mortgage           Period-end loans (\$ millions)         \$107         \$113         \$123         \$136         \$147           30+ Delinq. % (a)         2.95%         2.51%         3.41%         2.32%         2.24%		
Period-end loans (\$ millions)         \$107         \$113         \$123         \$136         \$147           30+ Deling. % (a)         2.95%         2.51%         3.41%         2.32%         2.24%		
Period-end loans (\$ millions)         \$107         \$113         \$123         \$136         \$147           30+ Deling. % (a)         2.95%         2.51%         3.41%         2.32%         2.24%		
30+ Delinq. % (a) 2.95% 2.51% 3.41% 2.32% 2.24%	(5)0/	(27)%
	(5)%	(21)%
NEL 70 <b>2.03</b> 2.72 2.29 2.23 2.03		
Charge-offs % (gtr. annualized) NM NM NM NM NM NM NM		
Charge-offs (qtr. annualized)         NM         NM         NM         NM         NM           Allowance / loans %         NM         NM         NM         NM         NM		
Allowance / foaris % NM		

NM - Not meaningful

(a) 30+ Delinquency % includes all accounts delinquent more than one month and still accruing interest.

(b) 3Q15 increase was due to 2 purchased credit impaired loans from the 2013 MNB acquisition.

(c) 2Q15 increase was primarily driven by charge-offs in a sub segment of the credit card portfolio which had previously been reserved for.

# FHN ASSET QUALITY: NON-STRATEGIC Quarterly, Unaudited

						3Q15 Changes vs.	
	3Q15	2Q15	1Q15	4Q14	3Q14	2Q15	3Q14
Total Non-Strategic							
Period-end loans (\$ millions)	\$2,135	\$2,268	\$2,409	\$2,527	\$2,663	(6)%	(20)%
30+ Deling. % (a)	1.57 %	1.67 %	1.67 %	1.67 %	1.73 %	(5)11	(==)//-
NPL %	6.08	5.77	5.55	5.37	5.22		
Charge-offs % (qtr. annualized)	0.19	NM	0.55	0.85	0.71		
Allowance / loans %	3.83 %	3.91 %	4.25 %	4.18 %	4.16 %		
Allowance / charge-offs	19.80 x	NM	7.48 x	4.79 x	5.75 x		
Key Portfolio Details							
C&I	¢422	¢424	¢452	¢454	¢456	*	(5)0/
Period-end loans (\$ millions)	\$432 0.02 %	\$434	\$453	\$454	\$456	*	(5)%
30+ Delinq. % (a)		0.02 %	0.08 %	0.05 %	0.23%		
NPL %	3.08	3.07	2.68	2.64	2.64		
Charge-offs % (qtr. annualized)	NM	NM	NM	NM	NM 1.01.07		
Allowance / loans %	1.35 %	1.23 %	1.09 %	1.10 %	1.01 %		
Allowance / charge-offs	NM	NM	NM	NM	NM		
Commercial Real Estate							
Period-end loans (\$ millions)	<b>\$-</b>	\$-	\$1	\$5	\$5	NM	(100)%
30+ Delinq. % (a)	- %	- %	14.87 %	- %	-%		
NPL %		-	18.31	17.47	20.01		
Charge-offs % (qtr. annualized)	NM	NM	2.64	6.91	NM		
Allowance / loans %	5.86 %	7.36 %	8.22 %	9.25 %	9.36 %		
Allowance / charge-offs	NM	NM	1.06 x	1.27 x	NM		
Consumer Real Estate							
Period-end loans (\$ millions)	\$1,345	\$1,458	\$1,565	\$1,663	\$1,775	(8)%	(24)%
30+ Delinq. % (a)	2.07 %	2.06 %	1.92 %	2.17 %	1.84 %		
NPL %	6.36	6.03	5.83	5.51	5.40		
Charge-offs % (qtr. annualized)	0.37	NM	0.64	0.91	0.98		
Allowance / loans %	4.09 %	4.14 %	4.90 %	4.86 %	4.79 %		
Allowance / charge-offs	10.67 x	NM	7.36 x	5.19 x	4.76 x		
Permanent Mortgage							
Period-end loans (\$ millions)	\$348	\$365	\$379	\$393	\$415	(5)%	(16)%
30+ Delinq. % (a)	1.58 %	2.12 %	2.50 %	1.40 %	2.88 %		
NPL %	8.71	7.92	7.82	7.78	7.13		
Charge-offs % (qtr. annualized)	0.90	0.14	0.59	1.44	0.29		
Allowance / loans %	5.75 %	6.11 %	5.32 %	4.83 %	4.84 %		
Allowance / charge-offs	6.23 x	44.22 x	8.82 x	3.30 x	16.57 x		
Other Consumer							
Period-end loans (\$ millions)	\$10	\$11	\$11	\$12	\$12	(9)%	(17)%
30+ Delinq. % (a)	1.77 %	1.31 %	1.40 %	2.48 %	2.24 %		
NPL %	7.09	6.86	6.66	6.22	5.38		
Charge-offs % (qtr. annualized)	10.22	5.97	9.24	8.21	6.74		
Allowance / loans %	10,34 %	4.95 %	4.69 %	3.43 %	4.48 %		
Allowance / Ioans 70	0.98 x	1.75 70	1.05 70	0.10 70	1.10 /0		

NM - Not meaningful

\* Amount is less than one percent.

(a) 30+ Delinquency % includes all accounts delinquent more than one month and still accruing interest.

# FHN: PORTFOLIO METRICS

Unaudited

C&I Portfolio: \$9.6 Billion (57.5% of Total Loans) as of September 30, 2015	
2011 - 20	% OS
General Corporate, Commercial, and Business Banking Loans	79%
Loans to Mortgage Companies	17%
Trust Preferred Loans	3%
Bank Holding Company Loans	1%

# $Consumer\ Real\ Estate\ (primarily\ Home\ Equity)\ Portfolio:\ \$4.8\ Billion\ (28.8\%\ of\ Total\ Loans)$

Origination LTV and FICO for Portfolio as of September 30, 2015		Loan-to-	-Value	
(excludes whole loan insurance)	<=60%	>60% - <=80%	>80% - 90%	>90%
FICO score greater than or equal to 740	11%	23%	17%	10%
FICO score 720-739	1%	4%	4%	3%
FICO score 700-719	1%	4%	4%	2%
FICO score 660-699	1%	4%	3%	3%
FICO score 620-659	-%	1%	1%	1%
FICO score less than 620	-%	1%	-%	1%

Origination LTV and FICO for Portfolio - Regional Bank as of September 30, 2015		Loan-to	-Value	
(excludes whole loan insurance)	<=60%	>60% - <=80%	>80% - 90%	>90%
FICO score greater than or equal to 740	12%	24%	18%	13%
FICO score 720-739	1%	4%	4%	3%
FICO score 700-719	1%	3%	2%	2%
FICO score 660-699	1%	3%	3%	2%
FICO score 620-659	-%	1%	1%	-%
FICO score less than 620	-%	1%	-%	1%

Origination LTV and FICO for Portfolio - Non-Strategic as of September 30, 2015	Loan-to-Value						
(excludes whole loan insurance)	<=60%	>60% - <=80%	>80% - 90%	>90%			
FICO score greater than or equal to 740	8%	21%	15%	5%			
FICO score 720-739	2%	6%	6%	2%			
FICO score 700-719	2%	5%	6%	2%			
FICO score 660-699	2%	5%	4%	4%			
FICO score 620-659	-%	1%	2%	1%			
FICO score less than 620	-%	-%	-%	1%			

# Consumer Real Estate Portfolio Detail:

Vintage		Origination Characteristics							
	Balances (\$B)	W/A Age (mo.)	CLTV	FICO	% TN	% 1st lien			
pre-2003	\$0.1	164	78%	702	41%	30%			
2003	\$0.1	147	77%	717	30%	36%			
2004	\$0.3	134	80%	719	19%	28%			
2005	\$0.4	122	82%	726	15%	15%			
2006	\$0.4	111	79%	731	21%	18%			
2007	\$0.5	99	81%	736	26%	19%			
2008	\$0.2	88	75%	745	72%	50%			
2009	\$0.1	76	72%	748	86%	56%			
2010	\$0.2	62	79%	752	92%	72%			
2011	\$0.3	50	77%	760	89%	86%			
2012	\$0.6	39	77%	763	89%	91%			
2013	\$0.6	27	78%	756	86%	85%			
2014	\$0.5	15	81%	757	86%	89%			
2015	\$0.5	4	80%	759	84%	90%			
Total	\$4.8	64	79%	747 (a)	63%	61%			

<sup>(</sup>a) 747 average portfolio origination FICO; 742 weighted average portfolio FICO (refreshed).

# FHN NON-GAAP TO GAAP RECONCILIATION

(Dollars and shares in thousands, except per share data)	3Q15	2Q15	1015	4014	3Q14
Tangible Common Equity (Non-GAAP)					
(A) Total equity (GAAP)	\$2,580,245	\$2,517,905	\$2,499,257	\$2,581,590	\$2,611,814
Less: Noncontrolling interest (a)	295,431	295,431	295,431	295,431	295,431
Less: Preferred stock	95,624	95,624	95,624	95,624	95,624
(B) Total common equity	\$2,189,190	\$2,126,850	\$2,108,202	\$2,190,535	\$2,220,759
Less: Intangible assets (GAAP) (b)	171,556	172,854	174,152	175,450	160,987
(C) Tangible common equity (Non-GAAP)	\$2,017,634	\$1,953,996	\$1,934,050	\$2,015,085	\$2,059,772
Tangible Assets (Non-GAAP)					
(D) Total assets (GAAP)	\$25,387,319	\$25,239,767	\$25,715,888	\$25,668,187	\$23,982,597
Less: Intangible assets (GAAP) (b)	171,556	172,854	174,152	175,450	160,987
(E) Tangible assets (Non-GAAP)	\$25,215,763	\$25,066,913	\$25,541,736	\$25,492,737	\$23,821,610
Average Tangible Common Equity (Non-GAAP)					
(F) Average total equity (GAAP)	\$2,545,544	\$2,511,929	\$2,607,521	\$2,651,729	\$2,631,841
Less: Average noncontrolling interest (a)	295,431	295,431	295,431	295,431	295,431
Less: Average preferred stock	95,624	95,624	95,624	95,624	95,624
(G) Total average common equity	\$2,154,489	\$2,120,874	\$2,216,466	\$2,260,674	\$2,240,786
Less: Average intangible assets (GAAP) (b)	172,191	173,486	174,787	165,769	161,467
(H) Average tangible common equity (Non-GAAP)	\$1,982,298	\$1,947,388	\$2,041,679	\$2,094,905	\$2,079,319
Annualized Net Income/(Loss) Available to Common Shareholders					
(I) Net income/(loss) available to common shareholders (annualized)	\$233,302	\$202,780	\$(311,114)	\$186,904	\$182,790
Davied and Change Outstanding					
Period-end Shares Outstanding (J) Period-end shares outstanding	234,237	234,021	233,499	234,220	235,249
(1) Ferrou-end shares outstanding	234,231	234,021	233,499	234,220	233,249
Tier 1 Common (Non-GAAP)					
(K) Tier 1 capital (c)	<b>(f)</b>	(f)	(f)	\$2,813,503	\$2,783,147
Less: Noncontrolling interest - FTBNA preferred stock (d)	<b>(f)</b>	(f)	(f)	294,816	294,816
Less: Preferred Stock	<b>(f)</b>	(f)	(f)	95,624	95,624
Less: Trust preferred (e)	<b>(f)</b>	(f)	(f)	200,000	200,000
(L) Tier 1 common (Non-GAAP)	(f)	(f)	(f)	\$2,223,063	\$2,192,707
Risk Weighted Assets					
(M) Risk weighted assets (c)	<b>(f)</b>	(f)	(f)	\$19,452,656	\$19,238,109
Ratios					
(I)/(H) Return on average tangible common equity ("ROTCE") (Non-GAAP)	11.77 %	10.41 %	(15.24)%	8.92 %	8.79 %
(I)/(G) Return on common equity (GAAP)	10.83 %	9.56 %	(14.04)%	8.27 %	8.16 %
(C)/(E) Tangible common equity to tangible assets ("TCE/TA") (Non-GAAP)	8.00 %	7.80 %	7.57 %	7.90 %	8.65 %
(A)/(D) Total equity to total assets (GAAP)	10.16 %	9.98 %	9.72 %	10.06 %	10.89 %
(C)/(J) Tangible book value per common share (Non-GAAP)	\$8.61	\$8.35	\$8.28	\$8.60	\$8.76
(B)/(J) Book value per common share (GAAP)	\$9.35	\$9.09	\$9.03	\$9.35	\$9.44
(L)/(M) Tier 1 common to risk weighted assets (Non-GAAP)	<b>(f)</b>	(f)	(f)	11.43 %	11.40 %
(K)/(D) Tier 1 capital to total assets (GAAP)	<b>(f)</b>	(f)	(f)	10.96 %	11.60 %

<sup>(</sup>a) Included in Total equity on the Consolidated Balance Sheet.

<sup>(</sup>b) Includes goodwill and other intangible assets, net of amortization.

<sup>(</sup>c) Defined by and calculated in conformity with bank regulations.

<sup>(</sup>d) Represents FTBNA preferred stock included in noncontrolling interest.
(e) Included in Term borrowings on the Consolidated Balance Sheet.

<sup>(</sup>f) In periods prior to 1Q15, these measures were used to reconcile non-GAAP to GAAP information.

Average Assets for Leverage: The amount of assets a company uses to calculate the leverage ratio, which includes average total assets less disallowed portions of goodwill, other intangibles, and deferred tax assets, as well as certain other regulatory adjustments made to tier 1 capital.

Common Equity Tier 1: A measure of a company's capital position under U.S. Basel III capital rules first applicable to FHN in 2015, which includes common equity less goodwill, other intangibles and certain other required regulatory deductions as defined in those rules. Common Equity Tier 1 capital under U.S. Basel III in 2015 is not the same as the non-regulatory Tier 1 Common capital commonly used prior to 2015; comparisons between the two are not meaningful.

Core Businesses: Management considers regional banking, fixed income, and corporate as FHN's core businesses. Non-strategic has significant legacy assets and operations that are being wound down.

Fully Taxable Equivalent ("FTE"): Reflects the amount of tax-exempt income adjusted to a level that would yield the same after-tax income had that income been subject to taxation

**Tier 1 Capital Ratio:** Ratio consisting of shareholders' equity adjusted for certain unrealized gains/(losses) on available-for-sale securities, reduced by goodwill, certain other intangible assets, the disallowable portion of mortgage servicing rights and other disallowed assets divided by risk-adjusted assets. The components of Tier 1 capital, including the risk-adjustment of assets, changed significantly for FHN beginning in 2015 so that comparisons of a Tier 1 capital ratio after 2014 with a ratio prior to 2015 may not be meaningful.

Tier 1 Common: A measure of a company's capital position associated with U.S. capital rules applicable to FHN prior to 2015, which includes Tier 1 capital as then defined less preferred stock amounts.

**Troubled Debt Restructuring ("TDR"):** A restructuring of debt whereby a creditor for economic or legal reasons related to the borrower's financial difficulties grants a concession to the borrower that it would not otherwise consider. Such concession is granted in an attempt to protect as much of the creditor's investment as possible by increasing the probability of repayment.

#### **Key Ratios**

Return on Average Assets: Ratio is annualized net income to average total assets.

Return on Average Common Equity: Ratio is annualized net income available to common shareholders to average common equity.

Return on Average Tangible Common Equity: Ratio is annualized net income available to common shareholders to average tangible common equity.

Fee Income to Total Revenue: Ratio is fee income excluding securities gains/(losses) to total revenue excluding securities gains/(losses).

Efficiency Ratio: Ratio is noninterest expense to total revenue excluding securities gains/(losses).

Leverage Ratio: Ratio is tier 1 capital to average assets for leverage.

#### Asset Quality - Consolidated Key Ratios

NPL %: Ratio is nonperforming loans in the loan portfolio to total period-end loans.

NPA %: Ratio is nonperforming assets related to the loan portfolio to total period-end loans plus foreclosed real estate and other assets.

Net charge-offs %: Ratio is annualized net charge-offs to total average loans.

**Allowance / loans:** Ratio is allowance for loan losses to total period-end loans.

Allowance / NPL: Ratio is allowance for loan losses to nonperforming loans in the loan portfolio.

Allowance / NPA: Ratio is allowance for loan losses to nonperforming assets related to the loan portfolio.

Allowance / charge-offs: Ratio is allowance for loan losses to annualized net charge-offs.